

DAIRY MARKET NEWS AT A GLANCE

**CME GROUP CASH MARKETS (11/27)**

**BUTTER:** Grade AA closed at \$2.4925. The weekly average for Grade AA is \$2.4967 (-0.0643).

**CHEESE:** Barrels closed at \$1.6050 and 40# blocks at \$1.6425. The weekly average for barrels is \$1.6283 (-0.0757) and blocks \$1.6775 (-0.0170).

**NONFAT DRY MILK:** Grade A closed at \$1.3950. The weekly average for Grade A is \$1.3867 (-0.0028).

**DRY WHEY:** Extra grade dry whey closed at \$0.7100. The weekly average for dry whey is \$0.6867 (+0.0412).

**BUTTER HIGHLIGHTS:** Butter demand is mixed for the holiday week. Although stakeholders in the Northeast note slightly tighter cream volumes, loads are readily available across most of the nation. Many butter producers are not looking to secure spot loads and turning away spot cream load offers. Like butter demand, butter production schedules are mixed for the holiday week also, with some butter producers noting various degrees of downtime for the final week of the month. A few butter manufacturers indicate shifting more of the production focus to bulk butter. Bulk butter overages range from minus 2 to 8 cents above market, across all regions.

**CHEESE HIGHLIGHTS:** Cheese manufacturing schedules remain varied throughout the U.S. In the East region, milk volumes remain somewhat snug. Cheese plant managers relay using all the milk available to them for production. Contacts in the region share retail demand remains strong. Cheesemakers in the Central region are running seasonally steady production schedules. Cheese plant managers share surplus milk loads are not as available as they have been during previous Thanksgiving weeks. Spot milk loads were reported at \$3 below Class III to at Class. Both curd and barrel producers share demand is slightly quieter. In the West region, cheese production is steady. Cheese manufacturers share milk volumes are readily available for processing needs.

**FLUID MILK HIGHLIGHTS:** Farm level milk outputs are mixed across the country. Steady volumes are being seen in the East and Central regions as favorable weather and good feed quality contribute to milk production. Most of the West region is experiencing stronger volumes, except for the Pacific Northwest where milk production is reported to be steady to somewhat weaker. Class I activity has been busy this fall. Demand for bottled milk has been strong over the past few months. Demand for other Class I bottling has also picked up in recent weeks. Demand for milk for Class III continues to be strong. Cheesemakers report somewhat available holiday-level spot milk. In the Midwest, spot milk prices were anywhere from \$-3.00 under Class III to flat Class. Cream is readily available throughout the country. Some contacts in the northeast are reporting cream is available, but it is tightening slightly. Stakeholders in the West are reporting cream multiples moving higher on both ends of the price range. Cream

handlers relay they are expecting an abundance of cream to be available as butter plants and other cream end usage facilities plan for multiple days of downtime. Class IV demand for cream remains steady, and increased seasonal demand for cream is being seen in Class II and Class III. Cream multiples for all Classes range 1.00-1.26 in the East, 1.00-1.22 in the Midwest, and 1.00-1.35 in the West.

**DRY PRODUCTS HIGHLIGHTS:** The holiday-shortened trading week did little to slow down market bulls for dried dairy ingredient markets this week. Prices were generally steady for low/medium heat and high heat nonfat dry milk (NDM) this week on limited reporting trading activity. Still, markets are viewed as firm as the final month of the year approaches. Dry buttermilk prices were steady to higher throughout the country. In the West, where dry buttermilk prices ticked higher, availability ranges from tight to moderate. Dry whole milk prices decreased during the holiday week, as milkfat components continue to edge higher month after month. Dry whey prices were mixed through the regions, but market tones remain steadfastly bullish, particularly for brand-preferred dry whey. Whey protein concentrate (WPC) 34% prices continue their ascendance. Domestic demand for WPC 34% is hearty. Lactose prices moved higher, and processors say 2025 contracts are showing little signs of a demand lapse. Acid and rennet casein prices were unchanged.

**ORGANIC DAIRY MARKET NEWS:** The USDA Farm Service Agency (FSA) extended the application deadline for the Organic Dairy Marketing Assistance Program (ODMAP) 2024 to December 13, 2024. The USDA Economic Research Service (ERS) recently released an article discussing expansion in the domestic organic milk in the last 30 years. The number of organic milk cows grew 1992 to 2021, and from 2008 to 2021 organic milk production increased. The number of organic retail ads declined in the week 47 retail ad survey. The most advertised organic commodity in the week 47 retail survey was milk. Yogurt overtook cream cheese as the second most advertised organic dairy commodity. Organic sour cream and eggnog appeared in the week 47 survey, after not appearing in week 46.

**NATIONAL RETAIL REPORT:** Despite fewer advertisements being surveyed due to the shortened holiday week, decreases in total dairy advertisements were not as heavy as last year. This week, total conventional dairy ad totals decreased six percent, while organic advertisement numbers declined 18 percent. A few specific commodity totals increased despite the lower store tally. Seasonal staples like conventional flavored milk, for instance, bounded nearly 500 percent this week, while ads for conventional eggnog increased four percent.

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**DAIRY MARKET NEWS PRICE SUMMARY FOR NOVEMBER 25 - 29, 2024**  
**PRICES (\$/LB) & CHANGES FROM PREVIOUS PUBLISHED PRICES**

Commodity	Range	Mostly	Commodity	Range	Mostly	Commodity	Range	Mostly						
<b>NDM</b>														
Central Low/Med. Heat	1.3500	1.4250	1.3700	1.4100	Central/East	1.1900	1.2600	LACTOSE						
Change	N.C.	N.C.	N.C.	N.C.	Change	N.C.	N.C.	Central/West						
Central High Heat	1.4800	1.5500			West	1.2400	1.3600	0.3400	0.4500	0.3450	0.4000			
Change	N.C.	N.C.			Change	0.0200	N.C.	N.C.	Change	0.0175	N.C.	0.0075	0.0100	
West Low/Med. Heat	1.3500	1.4300	1.3800	1.4200	<b>DRY WHEY</b>				WPC 34%					
Change	N.C.	N.C.	0.0100	0.0100	Central	0.5200	0.6500	0.6000	0.6250	Central/West	1.3000	1.5200	1.3400	1.4200
West High Heat	1.4600	1.5200			Change	-0.0200	0.0200	0.0100	0.0050	Change	0.0300	N.C.	0.0400	N.C.
Change	-0.0100	N.C.			West	0.5600	0.6300	0.5800	0.6200	Casein	3.4500	3.7000		
<b>DRY WHOLE MILK</b>									Rennet	3.7500	4.0500			
National	2.1700	2.3700			Change	N.C.	N.C.	N.C.	N.C.	Acid	3.7500	4.0500		
Change	-0.0300	-0.0300			Northeast	0.5700	0.6500			Change	N.C.	N.C.		
					Change	0.0125	0.0200			<b>ANIMAL FEED WHEY</b>				
										Central	0.4000	0.4300		
										Change	N.C.	N.C.		

## DAIRY MARKET NEWS AT A GLANCE

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**SEPTEMBER ESTIMATED FLUID MILK SALES (FMMO):**

Total Fluid Products Sales 3.5 billion pounds of packaged fluid milk products were shipped by milk handlers in September 2024. This was 1.6 percent lower than a year earlier. Estimated sales of total conventional fluid milk products decreased 2.3 percent from September 2023 and estimated sales of total organic fluid milk products increased 9.1 percent from a year earlier.

**OCTOBER COLD STORAGE (NASS):** Total natural cheese stocks in refrigerated warehouses on October 31, 2024 were down 2 percent from the previous month and down 8 percent from October 31, 2023. Butter stocks were down 12 percent from last month but up 11 percent from a year ago.

COMMODITY	MONDAY Nov 25	TUESDAY Nov 26	WEDNESDAY Nov 27	THURSDAY Nov 28	FRIDAY Nov 29	WEEKLY CHANGE	WEEKLY AVERAGE
CHEESE BARRELS	\$1.6400	\$1.6400	\$1.6050	No Trading	No Trading	-	\$1.6283
-	(-0.0100)	(N.C.)	(-0.0350)			(-0.0450)	(-0.0757)
40 POUND BLOCKS	\$1.6950	\$1.6950	\$1.6425	No Trading	No Trading	-	\$1.6775
-	(+0.0500)	(N.C.)	(-0.0525)			(-0.0025)	(-0.0170)
NONFAT DRY MILK GRADE A	\$1.3750	\$1.3900	\$1.3950	No Trading	No Trading	-	\$1.3867
-	(+0.0075)	(+0.0150)	(+0.0050)			(+0.0275)	(-0.0028)
BUTTER GRADE AA	\$2.5125	\$2.4850	\$2.4925	No Trading	No Trading	-	\$2.4967
-	(-0.0275)	(-0.0275)	(+0.0075)			(-0.0475)	(-0.0643)
DRY WHEY EXTRA GRADE	\$0.6600	\$0.6900	\$0.7100	No Trading	No Trading	-	\$0.6867
-	(N.C.)	(+0.0300)	(+0.0200)			(+0.0500)	(+0.0412)

Prices shown are in U.S. dollars per lb. in carlot quantities. Carlot unit weights: CHEESE, 40,000-44,000 lbs.; NONFAT DRY MILK, 41,000-45,000 lbs.; BUTTER, 40,000-43,000 lbs; DRY WHEY, 41,000-45,000 lbs. Weekly Change is the sum of Daily Price Changes. Weekly Average is the simple average of the Daily Cash Close prices for the calendar week. Weekly Average Change is the difference between current and previous Weekly Average. Computed by Dairy Market News for informational purposes. This data is available on the Internet at [WWW.AMS.USDA.GOV/MARKET-NEWS/DAIRY](http://WWW.AMS.USDA.GOV/MARKET-NEWS/DAIRY)

NOTICE: Five days of trading information can be found at [www.cmegroup.com/trading/agricultural/spot-call-data.html](http://www.cmegroup.com/trading/agricultural/spot-call-data.html)

### BUTTER MARKETS

#### EAST

Churning activity is varied throughout the East region. Abbreviated churning schedules are expected this week as workers take time for the holiday week. Contacts in the Northeast report cream volumes are available, but they are a little tighter this week. Butter is available for market. Plant managers relay they are micro-fixing and churning as needed to manage their inventories. Some processors relay butter demand has improved, and Thanksgiving demand for butter has been good. Retail sales have shown some strength in recent weeks. Industry participants relay the lower prices for butter should be good for bakery sales. Last week's National Retail Report lists the national weighted average advertised price of conventional 1- pound packages of butter at \$3.67, down from \$4.04 the week prior. In the Northeast, the weighted average advertised price of conventional 1- pound package of butter is listed at \$3.90.

Prices for: Eastern U.S., All First Sales, F.O.B., Grade AA, Conventional, and Edible Butter  
Bulk Basis Pricing - 80% Butterfat \$/LB: +0.0500 - +0.0800

#### WEST

Butter production paces are steady in the West. However, a few butter producers are shifting more of the focus to bulk butter production. In some cases, decreased butter prices are indicated to be a contributing factor for shifting butter production more to the bulk production side. Cream volumes are generally available throughout the region. That said, many butter manufacturers have ample in-network or contracted amounts of cream and are not looking to secure spot loads of cream. Stakeholders note domestic demand is on the lighter end and in line with the pre-holiday week. Butter producers convey buyers looking to secure loads for 2025 Q1 are more active.

Prices for: Western U.S., All First Sales, F.O.B., Grade AA, Conventional, and Edible Butter  
Bulk Basis Pricing - 80% Butterfat \$/LB: -0.0200 - +0.0400

#### CENTRAL

Butter plant managers are contending with a lot of cream during a holiday week. They say that they are still turning away spot cream offers. Cream suppliers say they are hopeful for a smooth holiday week because any additional and/or unexpected downtime at butter plants could create some real backups, as a number of plants are down for at least an extra day, this week. Butter market tones continue to face somewhat bearish pressure as the holiday season begins. More contacts are leaning bearishly when it comes to markets for the rest of this year.

Prices for: Central U.S., All First Sales, F.O.B., Grade AA, Conventional, and Edible Butter  
Bulk Basis Pricing - 80% Butterfat \$/LB: +0.0300 - +0.0500

## CHEESE MARKETS

## EAST

East fluid milk availability for processing is still somewhat snug in the Mid-Atlantic and the Northeast regions. Some processors say they are seeking out milk from farms west of the region. Cheese makers report they are making cheese with all the milk that is available to them. Some processing schedules are expected to be shortened during this holiday week. Retail cheese demand is stronger than in recent weeks due to consumers purchasing for Thanksgiving. Foodservice demand has been down over the last month due to lighter foot traffic and the coming holiday. Last week's National Retail Report lists shredded cheese in 6-8- ounce packages as the most advertised conventional cheese item, with a national weighted average advertised price of \$2.48, down from \$2.51 the previous week. In the Northeast U.S., the weighted average advertised price of shredded cheese in 6-8-ounce packages is listed at \$2.50.

## COLD STORAGE

<u>Date/Change</u>	<u>Butter</u>	<u>Cheese</u>
11/25/2024:	39,507	73,485
11/01/2024:	45,341	71,887
Change:	(5,834)	1,598
% Change:	(13)	2

## CENTRAL

Some cheese plants in the region are running relatively normal schedules this week, minus the holiday. There is more milk available, as is typically the case during a holiday week, but some cheese plants say their extra milk loads are light in comparison to a Thanksgiving week in previous years. Some cheesemakers relayed they are looking for more milk if the price is right. Cheese markets are still uncertain moving toward the final month of the year. Curd and barrel makers say demand has been a little less robust in recent weeks. Some retail cheddar and Italian style cheesemakers have been running active schedules to meet demand needs and are expecting a quick return to that following the upcoming weekend.

## WEST

In the West region, cheese production is reported to be mostly steady through the holiday week. Although milk volumes are indicated to be tight for some parts of the region, cheese manufacturers note Class III milk volumes are ample for production needs. Stakeholders mostly convey domestic cheese demand to be steady. Domestic prices continue to have a competitive edge to international prices, which is helping to draw international buyers' interest. Export demand is steady. Plenty of cheese loads are available to fill buyer needs. CME cheese barrels started the week at \$1.6400 on Monday, while CME cheese blocks started the week at \$1.6950 on Monday.

## FOREIGN

Foreign type cheese demand is steady for the food service sector. In some cases, contracted load buyers are requesting earlier deliveries. However, requests are generally not able to be accommodated with stocks being tight. Foreign type cheese demand is steady for the retail sector. Stakeholders note price increases during the month have not inhibited buyer purchasing for the most part and anticipate strengthening demand upticks during the final month of 2024. Sellers indicate southern Europe demand is following seasonal typical trends. Industry sources indicate price competition between international markets has kept export demand steady. European milk production and European cheese production remain steady. Foreign type cheese load availability continues to be tight for spot buyers.

FLUID MILK AND CREAM

EAST

Farm level milk outputs are mixed in the East. Farms in the south and central eastern states are seeing steady production numbers. Northeastern milk production is just passing the low point for the year, but industry contacts expect favorable weather and good feed quality will help maintain and strengthen milk production in the next few weeks. Class I bottling orders have remained strong following consumer demand. Class II and III demand for milk remains strong ahead of the holiday. Component levels are strong, particularly milk fat output. Cream continues to be readily available in the East region, although some contacts have reported tighter availability in the northeastern states. Class IV demand for cream is steady, and churns continue to keep up with butter demand. Class II and III demand is creeping up with the increased demand of holiday staples like dips, cream cheese, and whipped cream. Processing is expected to slow this week with workers taking time for the holiday and plants slowing schedules. Suppliers will look to next week to see where demand will be between holidays.

Northeastern U.S., F.O.B. Condensed Skim  
 Price Range - Class II, \$/LB Solids: 1.42 - 1.47  
 Price Range - Class III, \$/LB Solids: 1.54 - 1.59

Northeastern U.S., F.O.B. Cream  
 Price Range - All Classes, \$/LB Butterfat: 2.5610 - 3.2269  
 Multiples Range - All Classes: 1.0000 - 1.2600  
 Price Range - Class II, \$/LB Butterfat: 3.0732 - 3.2269  
 Multiples Range - Class II: 1.2000 - 1.2600

CENTRAL

As temperatures decrease, milk production is slowly increasing in the Central region. A growth in component levels have been regularly brought up in communication with contacts. Class I activity has been somewhat busy during this fall season. As Thanksgiving and the subsequent winter holidays approach, contacts expect Class I retail needs will remain intact. Cheesemakers reported somewhat available holiday-level spot milk. That said, some said they found loads at below-Class III, but they were seeking out more if possible. Cream availability has been less circumstantial. Cream handlers suggest that they may have a long few days ahead as there is an abundance in the region this week, as butter plants and other varietal cream end usage facilities plan multiple days of downtime.

Price Range - Class III Milk; \$/CWT; Spot Basis: -3.00 - 0.00  
 Trade Activity: Moderate

Midwestern U.S., F.O.B. Cream  
 Price Range - All Classes; \$/LB Butterfat: 2.5610 - 3.1244  
 Multiples Range - All Classes: 1.0000 - 1.2200  
 Price Range - Class II, \$/LB Butterfat: 2.9452 - 3.1244  
 Multiples Range - Class II: 1.1500 - 1.2200

WEST

In California, handlers convey milk production for this week compared to last week as steady or somewhat stronger. That said, some handlers also note preliminary records indicate November milk production to be down from October milk production. Stakeholders report balancing plants are less active than seasonally expected. Spot milk loads continue to be tight. According to processors, the Central Valley has not received any of the flooding or disruptions from flooding that has taken place in other parts of the state. Demands for Class I and III milk are strong. Demands for Class II and IV milk are steady. According to the National Agricultural Statistical Service (NASS) milk production report, October 2024 milk production is down from October 2023 California milk production, both in terms of total milk production and milk per cow. In Arizona, milk production is stronger. All Class demands are steady. According to the NASS milk production report, October 2024 Arizona milk production is below October 2023 milk production, despite the milk per cow comparison showing an increase. For New Mexico, farm level milk output is stronger. Demands for all Classes are steady. According to the NASS milk production report October 2024 versus October 2023 comparison, New Mexico milk cow numbers decreased by 18,000 head, but milk per cow increased by 55 pounds. Total milk production in the state for October 2024 is down 4.4 percent compared to October 2023 according to the report. Handlers in the Pacific Northwest note farm level milk output as steady or somewhat weaker. However, milk supplies are ample for manufacturing needs. All Class manufacturing demands are steady. In the mountain states of Idaho, Utah, and Colorado, farm level milk output varies from steady to somewhat stronger. Spot milk availability is looser for the holiday week, as some manufacturers are fitting in downtime to various degrees. Demands for Class I, II, III, and IV are mixed. Stakeholders indicate cream volumes remain easily sufficient to accommodate needs throughout most of the region. However, there is mixed demand for cream loads and, stakeholders also report cream multiples moving higher on the top end of both ranges this week. Condensed skim milk availability is mixed, and condensed skim milk demand is lighter.

Western U.S., F.O.B. Cream  
 Price Range - All Classes; \$/LB Butterfat: 2.5610 - 3.4574  
 Multiples Range - All Classes: 1.0000 - 1.3500  
 Price Range - Class II, \$/LB Butterfat: 2.9195 - 3.4574  
 Multiples Range - Class II: 1.1400 - 1.3500

**NONFAT DRY MILK - CENTRAL AND EAST**

Low/medium heat nonfat dry milk (NDM) prices were unchanged on the short holiday week. Reported trading activity, despite the limited amount of time this week, has been somewhat steady. More price reports continue to fall at around the \$1.40/lb mark. Condensed skim is widely available this holiday week. Processors are scheduling some downtime in both the Central and East regions. High heat NDM prices were unchanged. Contacts expect markets to remain steady to firm for the rest of the year.

Price Range - Low & Medium Heat; \$/LB:	1.3500 - 1.4250
Mostly Range - Low & Medium Heat; \$/LB:	1.3700 - 1.4100
Price Range - High Heat; \$/LB:	1.4800 - 1.5500

**NONFAT DRY MILK - WEST**

Prices for low/medium heat nonfat dry milk (NDM) were unchanged for the range in the West. The mostly price series moved 1 cent higher on both ends. The holiday week is bringing some quieter trading activity. Some stakeholders convey lighter domestic demand for the second half of the month compared to the first half of the month in general. Export demand is moderate. Holiday downtime and lower than seasonally expected California Q4 milk production is playing a part in mixed NDM production schedules. Prices for high heat NDM moved 1 cent lower on the bottom end. Stakeholders note high heat NDM demand as lighter.

Price Range - Low & Medium Heat; \$/LB:	1.3500 - 1.4300
Mostly Range - Low & Medium Heat; \$/LB:	1.3800 - 1.4200
Price Range - High Heat; \$/LB:	1.4600 - 1.5200

**DRY BUTTERMILK - CENTRAL AND EAST**

Dry buttermilk prices in the Central and East regions held steady this week. Butter churning activity has been relatively active as cream prices have remained low. Cream volumes are abundant in the East region, but some are seeing availability tighten slightly. The active churning is providing abundant amounts of liquid buttermilk for processing. Processors report there will be some downtime as a few plants plan to pause production during this holiday week. Some manufacturers note inventories available for spot purchasing are on the tight end. Purchasers show moderate to light demand for dry buttermilk, and prices are being reported on the higher side of the price range.

Price Range ; \$/LB:	1.1900 - 1.2600
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**DRY BUTTERMILK - WEST**

In the West, prices for the bottom end of the range moved higher, while the top end of the range was unchanged, along with both ends of the mostly price series. Domestic demand varies from steady to moderate for the holiday week. Demand from international buyers is quieter. According to dry buttermilk manufacturers and distributors, stocks are tight for spot load buyers and sufficient to fill contractual obligations. That said, manufacturers also convey much dry buttermilk production is heavily focused on contractual obligations through year end. Butter churning continues to supply ample amounts of liquid buttermilk for steady dry buttermilk production.

Price Range ; \$/LB:	1.2400 - 1.3600
Mostly Range - ; \$/LB:	1.2700 - 1.3200

**DRY WHOLE MILK**

The dry whole milk price range decreased this week. Contacts share spot milk loads are more readily available in some pockets of the country than in recent weeks. Milk handlers note milk components remain strong. Dry whole milk production remains limited outside of contracted loads. Spot inventory is available, and domestic demand is steady. Export activity continues to be quiet due to current domestic price points.

Price Range - 26% Butterfat; \$/LB:	2.1700 - 2.3700
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**WHEY, WPC 34%, LACTOSE & CASEIN**

Prices represent carlot/trucklot quantities for domestic and export sales packaged in 25 kg. or 50 lb. bags, or totes, spray process, dollars per pound.

**DRY WHEY– CENTRAL**

Despite it being a short trading week, the Central dry whey price range expanded this week, while the mostly series moved higher. Processors say some early week volumes became available, and customers were not hesitant to secure what has been a rare sighting in recent months: extra loads of brand-preferred dry whey. The lower end of the range is represented by loads marked for export. Milk availability has increased during the holiday week for Class III end users, but the question is when and how much it will firm following this week. Even still, more whey solids continue to move into high protein concentrate channels. Processors of whey protein concentrate 80% say they are seeing strong demand for Q1, which bolsters the potential of continuing bullish high-protein concentrate markets. Whey market bulls are not taking any time off during this holiday week.

Price Range - Animal Feed; \$/LB: .4000 - .4300

Price Range - Non-Hygroscopic; \$/LB: .5200 - .6500  
Mostly Range - Non-Hygroscopic; \$/LB: .6000 - .6250

**DRY WHEY– EAST**

The East dry whey price range moved higher on both ends of the range this week. Contributing to the moves in the price range are continued tight inventories and strong demand. Cheese processing has ticked up slowly recently, and liquid whey supplies have slowly grown as a result. Drying activity is steady. Dry whey inventories continue to be tight. Spot loads of dry whey are hard to come by. Some industry participants report they are buying liquid whey when spot loads of dry whey are unavailable. Demand for dry whey is steady to strong. Firm high protein concentrate markets have tightened the availability of whey solids for sweet whey powder production, with production plans trending to more whey protein concentrate manufacturing. Pauses in production are expected as workers take time off and plants temporarily close for the holidays.

Price Range - Non-Hygroscopic; \$/LB: .5700 - .6500

**DRY WHEY– WEST**

In the West, dry whey prices are unchanged for all facets of the range and mostly price series. Reported domestic dry whey trading activity is quieter for the holiday week. Demand from international buyers is moderate. Stocks remain tight for both preferred and nonpreferred brands of dry whey. Whey protein concentrate and isolate markets continue to draw whey solids to be utilized in that direction if producers can do so. Sweet whey production is steady, but not at abundant output levels. Because of the heavy competition for whey solids from other whey product manufacturing, some manufacturers are focusing dry whey production heavily on Extra Grade sweet whey as opposed to Grade A sweet whey.

Price Range - Non-Hygroscopic; \$/LB: .5600 - .6300  
Mostly Range - Non-Hygroscopic; \$/LB: .5800 - .6200

**WHEY PROTEIN CONCENTRATE**

The whey protein concentrate 34% (WPC 34%) price range moved higher at the bottom of the range. The mostly price series moved higher at the bottom of the range. Contacts continue to share liquid whey continues to clear into WPC 80% and whey protein isolate production. Inventories remain slim, but spot trading is active. Domestic demand remains strong.

Price Range - 34% Protein; \$/LB: 1.3000 - 1.5200  
Mostly Range - 34% Protein; \$/LB: 1.3400 - 1.4200

**LACTOSE**

The lactose price range moved higher at the bottom of the range while the top was unchanged. The lactose mostly price series moved higher. Lactose production schedules are quiet outside of what is scheduled for contracted loads. Some contacts have shared large portions of planned production for 2025 have already been contracted. Contacts share inventories remain mixed and vary depending on mesh size. Domestic demand remains strong. Export activity is steady.

Price Range - Non Pharmaceutical; \$/LB: .3400 - .4500  
Mostly Range - Non Pharmaceutical; \$/LB: .3450 - .4000

**CASEIN**

The price ranges for acid and rennet casein held during the shortened trading week. Contacts report spot market demand for acid casein is strong. Manufacturers are securing acid casein contracts for shipment during Q1 of next year. Milk production is steady, but some stakeholders say output is up from a year ago enabling manufacturers to run busy production schedules. Spot loads of acid casein are available for purchasing, as demand and production remain in a healthy balance. In Europe, milk production is seasonally light. Contacts report this has contributed to some manufacturers reducing rennet casein output. European demand for rennet casein is light, though interest is steady from purchasers in other regions. Spot loads of rennet casein are available for purchasing.

Acid; Price Range - \$/LB: 3.7500-4.0500  
Rennet; Price Range - \$/LB: 3.4500-3.7000

**U.S. Dairy Cow Slaughter (1000 head) under Federal Inspection**

WEEK ENDING	2024 WEEKLY DAIRY COWS	2024 CUMULATIVE DAIRY COWS	2023 WEEKLY DAIRY COWS	2023 CUMULATIVE DAIRY COWS
11/09/2024	51.9	2,355.2	54.0	2,711.1

Data from previous week. Updated data not available at time of publication.

WEBSITE: [http://www.ams.usda.gov/mnreports/ams\\_3658.pdf](http://www.ams.usda.gov/mnreports/ams_3658.pdf)

SOURCE: The slaughter data are gathered and tabulated in a cooperative effort by the Agricultural Marketing Service, the Food Safety and Inspection Service, and the National Agricultural Statistics Service, all of USDA

**FEDERAL MILK ORDER CLASS III MILK PRICES (3.5% Butterfat)**

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2019	13.96	13.89	15.04	15.96	16.38	16.27	17.55	17.60	18.31	18.72	20.45	19.37
2020	17.05	17.00	16.25	13.07	12.14	21.04	24.54	19.77	16.43	21.61	23.34	15.72
2021	16.04	15.75	16.15	17.67	18.96	17.21	16.49	15.95	16.53	17.83	18.03	18.36
2022	20.38	20.91	22.45	24.42	25.21	24.33	22.52	20.10	19.82	21.81	21.01	20.50
2023	19.43	17.78	18.10	18.52	16.11	14.91	13.77	17.19	18.39	16.84	17.15	16.04

**FEDERAL MILK ORDER CLASS IV MILK PRICES (3.5% Butterfat)**

YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2019	15.48	15.86	15.71	15.72	16.29	16.83	16.90	16.74	16.35	16.39	16.60	16.70
2020	16.65	16.20	14.87	11.40	10.67	12.90	13.76	12.53	12.75	13.47	13.30	13.36
2021	13.75	13.19	14.18	15.42	16.16	16.35	16.00	15.92	16.36	17.04	18.79	19.88
2022	23.09	24.00	24.82	25.31	24.99	25.83	25.79	24.81	24.63	24.96	23.30	22.12
2023	20.01	18.86	18.38	17.95	18.10	18.26	18.26	18.91	19.09	21.49	20.87	19.23

**FEDERAL MILK ORDER CLASS PRICES FOR 2024 (3.5% Butterfat)**

CLASS	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
I (BASE)	18.48	17.99	18.80	19.18	18.46	20.08	21.11	21.32	21.60	23.17	22.53	
II	20.04	20.53	21.12	21.23	21.50	21.60	21.82	22.05	22.40	21.01		
III	15.17	16.08	16.34	15.50	18.55	19.87	19.79	20.66	23.34	22.85		
IV	19.39	19.85	20.09	20.11	20.50	21.08	21.31	21.58	22.29	20.90		

Further information may be found at: <https://www.ams.usda.gov/rules-regulations/mmr/dmr>

**NATIONAL DAIRY PRODUCTS SALES REPORT  
U.S. AVERAGES AND TOTAL POUNDS**

WEEK ENDING	BUTTER	CHEESE 40# BLOCKS	CHEESE BARRELS 38% MOISTURE	DRY WHEY	NDM
11/16/2024*	2,7160 2,130,244	1,8982 9,882,542	1,9082 13,962,853	.5980 5,353,798	1,3838 18,700,212

\*Data from previous week. Updated data not available at time of publication.

Further data and revisions may be found on the internet at: <http://www.ams.usda.gov/rules-regulations/mmr/dmr>

**CME GROUP, INC FUTURES**

Selected settling prices

**CLASS III MILK FUTURES (Pit-Traded) (\$/cwt)**

DATE	11/22	11/25	11/26	11/27	11/28
NOV 24	19.87	19.86	19.87	Not available	No trading
DEC 24	18.47	18.41	18.80		
JAN 25	18.26	18.31	18.62		

**CLASS IV MILK FUTURES (Pit-Traded) (\$/cwt)**

DATE	11/22	11/25	11/26	11/27	11/28
NOV 24	21.05	21.05	21.07	Not available	No trading
DEC 24	20.58	20.58	20.54		
JAN 25	20.62	20.62	20.46		

**CASH SETTLED BUTTER FUTURES (Electronic-Traded) (¢/lb)**

DATE	11/22	11/25	11/26	11/27	11/28
NOV 24	269.40	269.40	269.43	Not available	No trading
DEC 24	255.50	254.88	254.03		
JAN 25	256.03	254.58	253.75		

**NONFAT DRY MILK FUTURES (Pit-Traded) (¢/lb)**

DATE	11/22	11/25	11/26	11/27	11/28
NOV 24	137.28	137.28	137.53	Not available	No trading
DEC 24	137.90	138.10	138.25		
JAN 25	138.28	138.53	139.25		

**WHEY (Electronic-Traded) (¢/lb)**

DATE	11/22	11/25	11/26	11/27	11/28
NOV 24	59.60	59.60	59.60	Not available	No trading
DEC 24	62.50	62.15	63.98		
JAN 25	66.00	65.25	67.00		

**BLOCK CHEESE CSC (Electronic-Traded) (\$/lb)**

DATE	11/22	11/25	11/26	11/27	11/28
NOV 24	1.89	1.89	1.89	Not available	No trading
DEC 24	1.74	1.74	1.74		
JAN 25	1.73	1.75	1.75		

Further information may be found at: <http://www.cmegroup.com/market-data/daily-bulletin.html>



**ORGANIC DAIRY MARKET NEWS**  
Information gathered November 11 - 29, 2024

**ORGANIC DAIRY MARKET OVERVIEW**

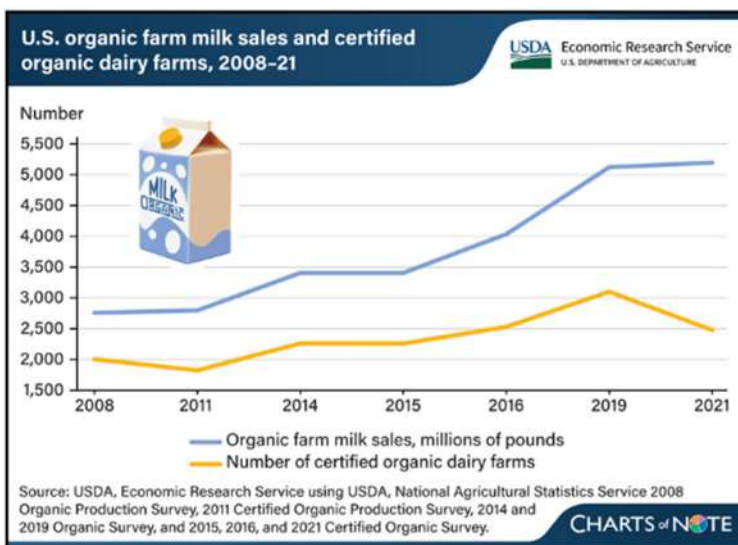
The Transition to Organic Partnership Program (TOPP) was formed through cooperative agreements between the USDA and non-profit organizations to provide technical assistance and support for transitioning and existing organic farmers. A calendar of events held by partner organizations can be found at the following link: <https://www.organictransition.org/events/>

A selection of upcoming events is included below:

- OFRF's Farmer-Led Trials Applications Open Oct 14 - Dec 1
- IOA Annual Meeting Organic Is Regenerative, Story City, IA - Dec 3
- Organic Grower Summit, Monterey, CA - Dec 4-5
- NOFA VT's The Value of Organic Certification, Virtual - Dec 4
- UNL Ext's Transition to Organic Farming, Ithaca, NE - Dec 5
- Virginia Farm to Table 2024, Weyers Cave, VA - Dec 5-6
- UNL Ext's Organic Farming Workshop, Ithaca, NE - Dec 5
- SDSPA's Profitability for Transitioning Producers, Virtual - Dec 6
- MSU's Farmer and Community Input for TOPP, Virtual - Dec 6
- IAC's 2024 Annual Conference, Las Vegas, NE - Dec 10-12
- OFA's Soil & Soul Workshop, Virtual - Dec 12
- MOP's Annual Meeting, Jennings, KS - Dec 13

The USDA Farm Service Agency (FSA) extended the application deadline for the Organic Dairy Marketing Assistance Program (ODMAP) 2024 to December 13, 2024. This extension gives organic dairy producers two additional weeks to apply for the program. Eligible producers include certified organic dairy operations that produce milk from cows, goats and sheep. The 2024 ODMAP helps organic dairy producers mitigate market volatility, higher input and transportation costs, and unstable feed supply and prices. FSA is assisting organic dairy operations with projected 2024 marketing costs calculated using their 2023 marketing costs.

The USDA Economic Research Service (ERS) recently released an article discussing expansion in the domestic organic milk in the last 30 years. The number of organic milk cows grew from 2,265 in 1992 to 352,289 in 202, and from 2008 to 2021 organic milk production increased by 88 percent. Sales of organic farm milk increased as a percentage of all sales from 1.5 percent in 2008 to 2.3 percent in 2021. The number of certified organic dairy farms increased from 2008 to 2019 but fell in 2021.



**ORGANIC DAIRY MARKET OVERVIEW**

Federal Milk Market Order 1, in New England, reports utilization of types of organic milk by pool plants. During October 2024, organic whole milk utilization totaled 16.17 million pounds, down from 18.10 million pounds the previous year. The butterfat content, 3.30 percent, is up from 3.28 a year ago. The utilization of organic reduced fat milk, 13.45 million pounds, decreased from 15.44 million pounds a year ago. The butterfat content, 1.46 percent, is up from 1.42 percent the previous year.

The Agricultural Marketing Service (AMS) reported September 2024 estimated fluid product sales. The U.S. sale of total organic milk products was 249 million pounds, up 9.1 percent from the previous year, and up 6.9 percent year-to-date. Organic whole milk sales, 131 million pounds, rose 15.5 percent compared to a year earlier and increased 13.3 percent year-to-date. Reduced fat milk (2%) sales were 80 million pounds, up 4.2 percent from the previous year, and up 4.6 percent year-to-date.

**ESTIMATED TOTAL U.S. SALES OF ORGANIC FLUID MILK PRODUCTS**  
September 2024, with comparison

Product Name	Sales <sup>1</sup>	Sales <sup>1</sup>	% Change	% Change
	September	Y-T-D	Prev Yr.	Y-T-D
Whole Milk	131	1,182	15.5	13.3
Flavored Whole Milk	1	7	- 19.7	---
Reduced Fat Milk (2%)	80	724	4.2	4.6
Low Fat Milk (1%)	21	188	0.3	- 7.8
Fat-Free Milk (Skim)	10	100	- 0.3	- 9.6
Flavored Fat-Reduced Milk	6	59	- 0.3	2.2
Other Fluid Milk Products	1	3	63.7	21.8
Total Fat-Reduced Milk	117	1,071	2.9	0.6
Total Organic Milk Products	249	2,264	9.1	6.9

1. Sales in million pounds. Data may not add due to rounding

The September 2024 European organic milk average pay price increased in Austria, France, Germany and Bavaria compared to August. The average pay price in September 2024 was up from a year ago in Austria, France, Germany, and Bavaria.

**Organic Milk Pay Prices in Europe**  
September 2024

Country	Euros/100KG	*(USD/100KG)	% Change	% Change
			August 2024	September 2023
Austria (1)	55.72	\$61.71	+ 1.59	+ 6.28
Austria (2)	61.69	\$68.32	+ 1.60	+ 4.59
Germany	58.07	\$64.31	+ 1.75	+ 6.51
Bavaria	58.07	\$64.31	+ 1.66	+ 6.32
France	50.22	\$55.62	+ 1.39	+ 0.53

\*Results are based on the exchange rate on September 15, 2024, exchange rate of 1 Euro/1.10747 \$USD.

Austria (1) prices exclude "haymilk," Austria (2) prices include "haymilk" which is produced by cows mainly fed grasses and dry hay, rather than silage.

A large Dutch organic milk processor announced that the guaranteed price for organic farm milk in December 2024 is 64.81 EUR/100kg (\$68.44 USD), up 3.06 EUR/100kg from November 2024. The processor stated the increased price is due to anticipation of higher reference prices caused by sustained demand and an adjustment for the previous month. The guaranteed organic price applies to 100kg of milk with standard contents protein (3.58%), fat (4.45%), and lactose (4.53%). The amounts apply to an average supply of 550,000 kg of milk annually.

**CONTINUED ON PAGE 8A**

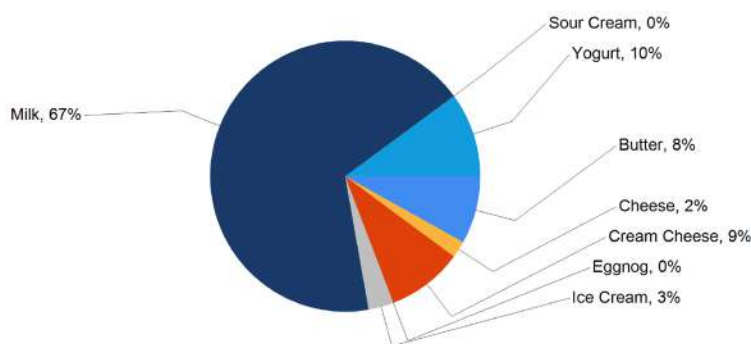
CONTINUED FROM PAGE 8

In a recent report from a Pacific Northwest livestock auction, the top 10 organic cull cows traded lower than conventional cull cows, but the overall average for organic cull cow prices traded higher than the overall average for conventional cull cows. The average price for the top 10 organic cows auctioned was \$117.49 per hundredweight, compared to an average price of \$129.39 per hundredweight for auctioned top 10 conventional cows. The average weight for the top 10 conventional cows was 1487.0 pounds compared to 1336.5 pounds for the top 10 organic cows. The overall price for organic cows auctioned was \$107.10 per hundredweight with an average weight of 1235.75 pounds, while the overall price for conventional cows auctioned was \$96.83 per hundredweight and had an average weight of 1207.17 pounds.

ORGANIC DAIRY RETAIL OVERVIEW

The number of organic retail ads declined by 4 percent in the week 47 retail ad survey. The most advertised organic commodity in the week 47 retail survey was milk, despite appearing in 14 percent fewer ads than in week 46. Yogurt overtook cream cheese as the second most advertised organic dairy commodity and appeared in 72 percent more ads compared to the week prior. Organic sour cream and egg-nog appeared in week 47's survey, after not appearing in week 46.

Percentage of Total Organic Ads by Commodity



The most advertised organic dairy product in the week 47 retail survey was milk sold in half gallon containers. The number of ads for half gallon organic milk declined by 26 percent, and the weighted average advertised price was up 8 cents to \$4.90. The weighted average advertised price for conventional half gallon milk was \$2.47 in week 47, making an organic premium of \$2.43.

The number of ads for both organic Greek yogurt and organic regular yogurt sold in 32-ounce containers were equal this week. Organic Greek yogurt in 32-ounce containers appeared in the same number of ads in week 46 and 47, while the number of ads for organic regular yogurt in 32-ounce containers grew 393 percent in week 47. The weighted average advertised price for organic regular yogurt in 32-ounce containers was \$4.46 in week 47, 47 cents higher than in the prior week's survey. Conventional regular yogurt in 32-ounce containers had a weighted average advertised price of \$2.91 in week 47. The organic premium for this item was \$1.55.

Organic cream cheese was the third most advertised commodity and appeared in the same number of ads in the week 46 and 47 surveys. The only organic cream cheese product in the week 47 survey was sold in 8-ounce packaging. Organic cream cheese in 8-ounce packaging had a weighted average advertised price of \$3.28 in both week 46 and 47. The organic premium for cream cheese in 8-ounce packaging was 76 cents in the week 47 retail ad survey, as the weighted average advertised price for conventional cream cheese in the same package size was \$2.52.

NATIONAL RETAIL ORGANIC DAIRY WEIGHTED AVERAGE ADVERTISED PRICES

COMMODITY	This Week	Last Week	Last Year
Butter - 8 oz.	\$4.99	n.a.	n.a.
Butter - 1 lb.	\$7.51	\$7.48	\$6.01
Cheese - 6-8 oz. Block	\$5.55	\$5.39	\$7.38
Cheese - 6-8 oz. Shred	\$3.00	\$3.00	n.a.
Cheese - 6-8 oz. Sliced	\$3.86	\$3.00	\$3.71
Cream Cheese - 8 oz.	\$3.28	\$3.28	n.a.
Eggnog - Quart	\$5.66	n.a.	n.a.
Ice Cream - 14-16 oz.	\$6.62	\$6.75	n.a.
Ice Cream - 48-64 oz.	\$8.41	\$8.63	\$8.29
Milk - Half Gal	\$4.90	\$4.82	\$5.16
Milk - Gallon	\$7.83	\$7.59	\$6.99
Sour Cream - 16 oz.	\$4.58	n.a.	\$4.49
Yogurt - 4-6 oz. Yogurt	\$2.15	n.a.	\$1.46
Yogurt - 32 oz. Greek	\$6.84	\$6.84	\$6.82
Yogurt - 32 oz. Yogurt	\$4.46	\$3.99	\$4.49

## Monthly Cold Storage Report – Total U.S. Stocks

NOTE: Data for this report is collected from public, private and semiprivate warehouses, apple houses, and meat packing plants where food products are generally stored for 30 days or more. Commodities in space owned or leased and operated by the armed services are not reported. Food stocks held under bond are included in the storage data.

All stocks in thousand pounds except where otherwise indicated

### U.S. HOLDINGS OF DAIRY PRODUCTS

COMMODITY	SEPTEMBER 30, 2022	SEPTEMBER 30, 2023	REVISED SEPTEMBER 30, 2024	OCTOBER 31, 2022	OCTOBER 31, 2023	OCTOBER 31, 2024
Butter	267,356	266,635	303,350	239,666	240,153	267,512
Cheese, Natural American	843,112	851,186	782,341	831,191	833,923	772,733
Cheese, Swiss	23,115	21,828	23,109	21,947	20,826	22,745
Cheese, Other Natural	603,565	610,620	563,510	594,933	603,942	547,150
Total Cheese	1,469,792	1,483,634	1,368,960	1,448,071	1,458,691	1,342,628

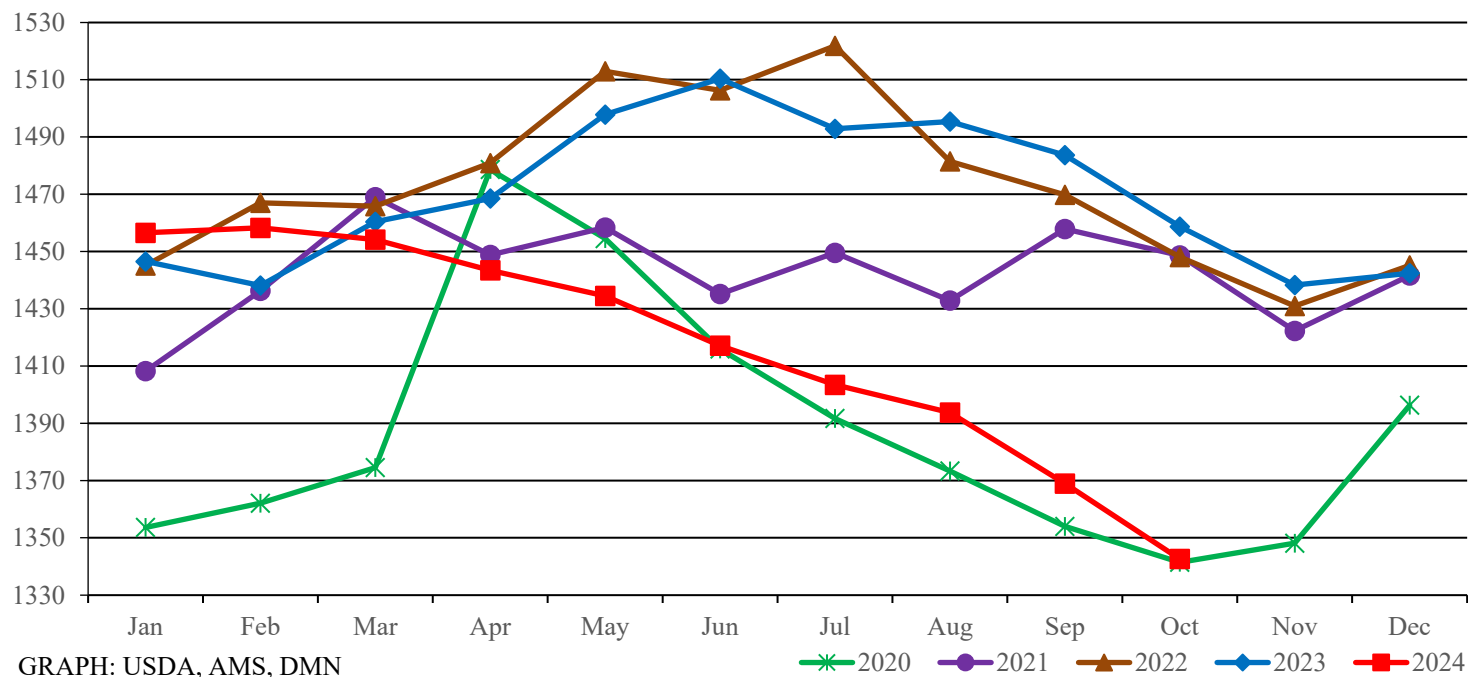
### OCTOBER STORAGE HOLDINGS BY REGION

REGION	Natural American Cheese			Butter *			Other Natural Cheese		
	2022	2023	2024	2022	2023	2024	2022	2023	2024
New England	78,033	80,346	74,858	-	-	-	576	628	848
Middle Atlantic	81,123	77,004	62,438	-	-	-	15,532	16,637	12,716
East North Central	337,593	351,268	342,355	-	-	-	370,755	374,817	339,527
West North Central	152,717	147,907	129,476	-	-	-	41,871	32,360	20,991
South Atlantic	420	368	1,864	-	-	-	37,976	46,008	47,445
East South Central	19,104	17,904	3,367	-	-	-	32,091	28,144	16,854
West South Central	4,285	5,868	6,873	-	-	-	3,957	1,009	727
Mountain	51,255	53,377	50,386	-	-	-	5,587	9,054	6,792
Pacific	106,661	99,881	101,116	-	-	-	86,588	95,285	101,250
TOTAL	831,191	833,923	772,733	239,666	240,153	267,512	594,933	603,942	547,150

\*Regional breakdowns are not reported to avoid possible disclosure of individual operations.

## U.S. Total Natural Cheese Cold Storage Holdings

Million Pounds



GRAPH: USDA, AMS, DMN

## September 2024 Milk Sales

**Total Fluid Products Sales** 3.5 billion pounds of packaged fluid milk products were shipped by milk handlers in September 2024. This was 1.6 percent lower than a year earlier. Estimated sales of total conventional fluid milk products decreased 2.3 percent from September 2023 and estimated sales of total organic fluid milk products increased 9.1 percent from a year earlier.

Product Name	Sales <sup>1,2</sup> September	Sales <sup>1,2</sup> Year to Date	Change from: Previous Year	Change from: Year to Date
<b>Conventional Production Practice</b>	---	---	---	---
Whole Milk	1,204	11,323	-1.2	2.0
Flavored Whole Milk	64	553	2.1	0.1
Reduced Fat Milk (2%)	921	8,723	-6.4	-4.5
Low Fat Milk (1%)	369	3,329	-4.1	-0.2
Fat-Free Milk (Skim)	150	1,396	-10.5	-11.4
Flavored Fat-Reduced Milk	304	2,359	-4.1	1.3
Buttermilk	34	325	---	-2.0
Other Fluid Milk Products	197	1,545	31.0	44.0
Total Fat-Reduced Milk <sup>3</sup>	1,743	15,807	-5.9	-3.4
Total Conventional Milk Products	3,242	29,553	-2.3	0.4
<b>Organic Production Practice</b>	---	---	---	---
Whole Milk	131	1,182	15.5	13.3
Flavored Whole Milk	1	7	-19.7	---
Reduced Fat Milk (2%)	80	724	4.2	4.6
Low Fat Milk (1%)	21	188	0.3	-7.8
Fat-Free Milk (Skim)	10	100	-0.3	-9.6
Flavored Fat-Reduced Milk	6	59	-0.3	2.2
Other Fluid Milk Products	1	3	63.7	21.8
Total Fat-Reduced Milk <sup>3</sup>	117	1,071	2.9	0.6
Total Organic Milk Products	249	2,264	9.1	6.9
Total Fluid Milk Products <sup>2</sup>	3,492	31,816	-1.6	0.9

Sales in million pounds, change in percent. <sup>1</sup>These figures are representative of the consumption of fluid milk products in Federal milk order marketing areas, which account for approximately 92 percent of total fluid milk sales in the United States. An estimate of total U.S. fluid milk sales is derived by extrapolating the remaining 8 percent of sales from the Federal milk order data. Reported volumes do not include added non-dairy ingredients such as sweeteners or flavorings. <sup>2</sup>Data may not add due to rounding. <sup>3</sup>Both conventional and organic fat-reduced milk categories are the total of reduced fat, lowfat, skim and flavored fat-reduced milk.

### Package Sales of Total Fluid Milk Products in Federal Milk Orders, September 2024, with Comparisons <sup>1</sup>

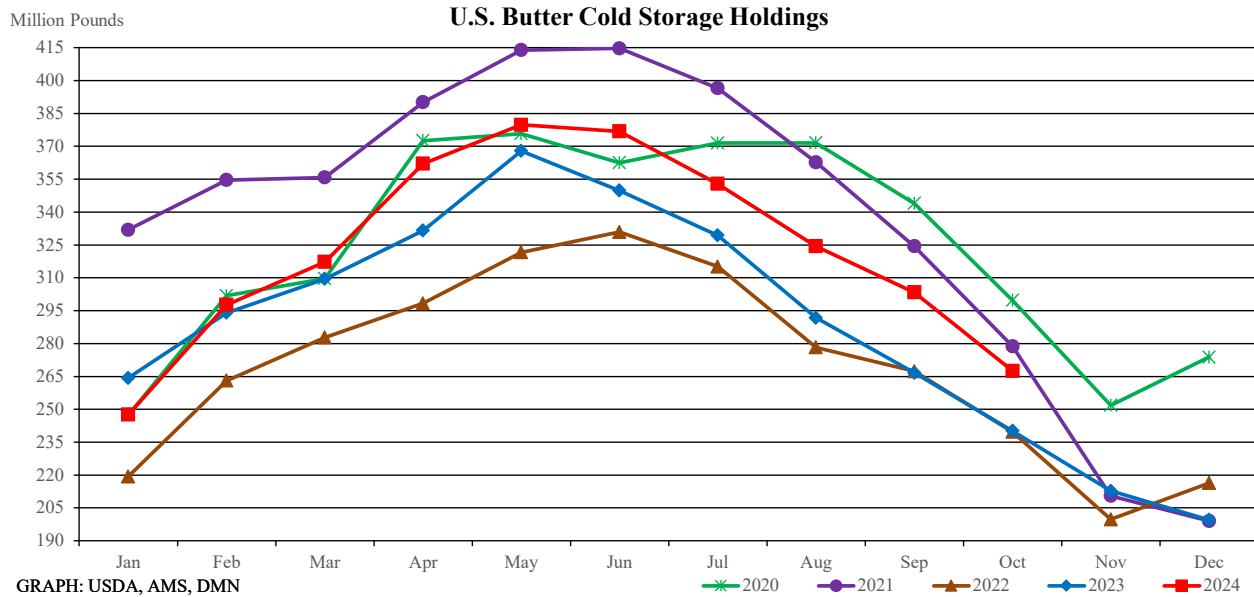
Marketing Area	Order Number	Sales <sup>2</sup> August	Sales <sup>2</sup> Year to Date	Change from: Previous Year	Change from: Year to Date
Northeast	001	545	5,017	-2.9	0.4
Appalachian	005	255	2,373	-3.6	-0.5
Florida	006	208	1,947	-1.0	1.9
Southeast	007	286	2,609	-3.4	-0.6
Upper Midwest	030	235	2,107	-3.1	-2.8
Central	032	299	2,735	-2.3	0.9
Mideast	033	434	3,847	4.4	3.8
California	051	396	3,542	1.2	0.5
Pacific Northwest	124	136	1,192	-0.2	-0.8
Southwest	126	338	3,109	-3.1	2.9
Arizona	131	79	793	-12.1	2.6
All Areas (Totals) <sup>1</sup>	---	3,212	29,271	-1.6	0.9

Sales in million pounds, change in percent. <sup>1</sup>These figures are representative of the consumption of total fluid milk products in the respective area. Reported volumes do not include added non-dairy ingredients such as sweeteners or flavorings. <sup>2</sup>Data may not add due to rounding.

**U.S. Butter Cold Storage Holdings (Million Pounds)**

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2020	247.376	301.820	309.587	372.598	375.777	362.452	371.467	371.519	343.948	299.731	251.820	273.805
2021	331.912	354.595	355.784	390.145	413.926	414.654	396.474	362.708	324.395	278.772	210.473	199.056
2022	219.353	263.028	282.821	298.334	321.575	330.840	315.097	278.298	267.356	239.666	199.775	216.295
2023	264.294	294.033	309.486	331.506	367.868	349.779	329.353	291.750	266.635	240.153	212.785	199.530
2024	247.588	297.687	317.259	362.089	379.750	376.833	352.843	324.395	303.350	267.512	#N/A	#N/A

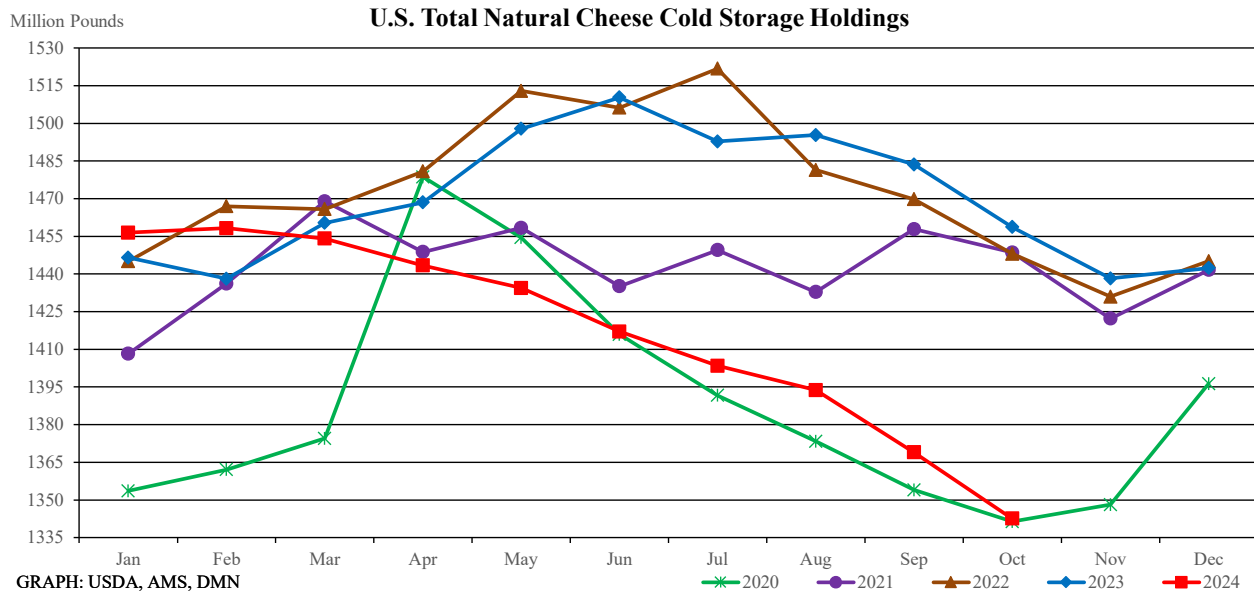
DATA SOURCE, USDA, NASS Cold Storage, released 11/25/2024



**U.S. Total Natural Cheese Cold Storage Holdings (Million Pounds)**

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2020	1353.6	1362.1	1374.5	1478.6	1454.5	1415.9	1391.7	1373.3	1354.0	1341.4	1348.1	1396.3
2021	1408.2	1436.2	1469.0	1448.8	1458.4	1435.1	1449.5	1432.9	1457.9	1448.6	1422.3	1441.6
2022	1445.1	1467.0	1465.8	1480.9	1512.9	1506.3	1521.8	1481.5	1469.8	1448.1	1431.0	1445.1
2023	1446.5	1438.1	1460.4	1468.5	1497.8	1510.3	1492.8	1495.4	1483.6	1458.7	1438.3	1442.4
2024	1456.5	1458.3	1454.1	1443.4	1434.5	1417.1	1403.4	1393.7	1369.0	1342.6	#N/A	#N/A

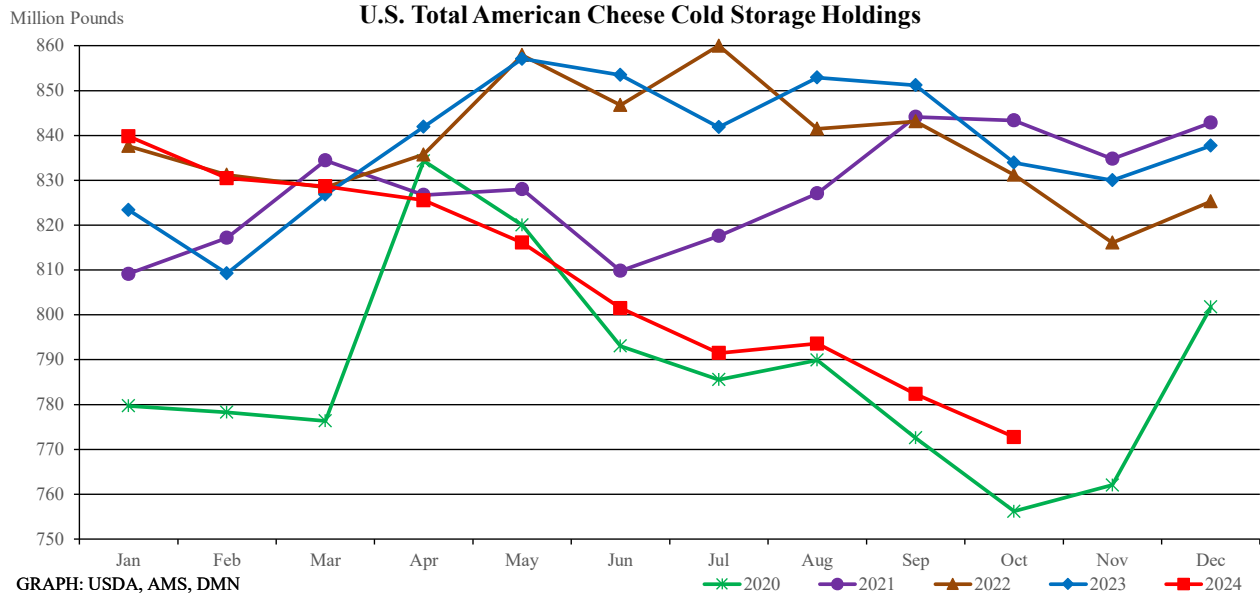
DATA SOURCE, USDA, NASS Cold Storage, released 11/25/2024



**U.S. Total American Cheese Cold Storage Holdings (Million Pounds)**

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2020	779.672	778.265	776.360	834.295	820.018	793.026	785.521	789.923	772.552	756.168	762.041	801.720
2021	809.110	817.169	834.403	826.740	827.995	809.825	817.589	827.067	844.115	843.347	834.775	842.869
2022	837.609	831.198	828.448	835.747	857.892	846.750	859.995	841.513	843.112	831.191	816.077	825.285
2023	823.405	809.238	826.768	841.910	857.083	853.497	841.822	852.876	851.186	833.923	830.006	837.682
2024	839.788	830.463	828.645	825.532	816.105	801.484	791.455	793.571	782.341	772.733	#N/A	#N/A

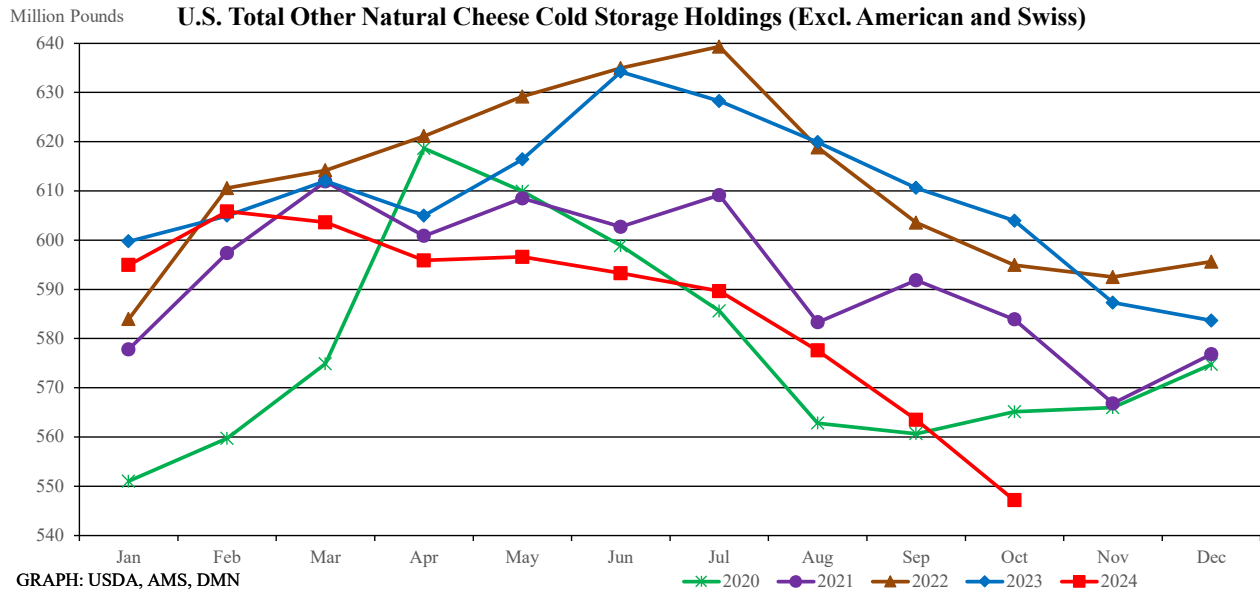
DATA SOURCE, USDA, NASS Cold Storage, released 11/25/2024



**U.S. Total Other Natural Cheese Cold Storage Holdings (Million Pounds)**  
(Excluding American and Swiss Cheese)

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2020	551.044	559.737	574.875	618.651	609.939	598.874	585.606	562.824	560.676	565.111	565.997	574.740
2021	577.789	597.385	611.912	600.862	608.496	602.698	609.166	583.310	591.856	583.885	566.827	576.834
2022	583.951	610.581	614.178	621.150	629.183	634.946	639.296	618.815	603.565	594.933	592.496	595.630
2023	599.762	604.955	612.008	605.005	616.408	634.201	628.248	619.902	610.620	603.942	587.321	583.670
2024	594.936	605.829	603.605	595.877	596.617	593.287	589.639	577.590	563.510	547.150	#N/A	#N/A

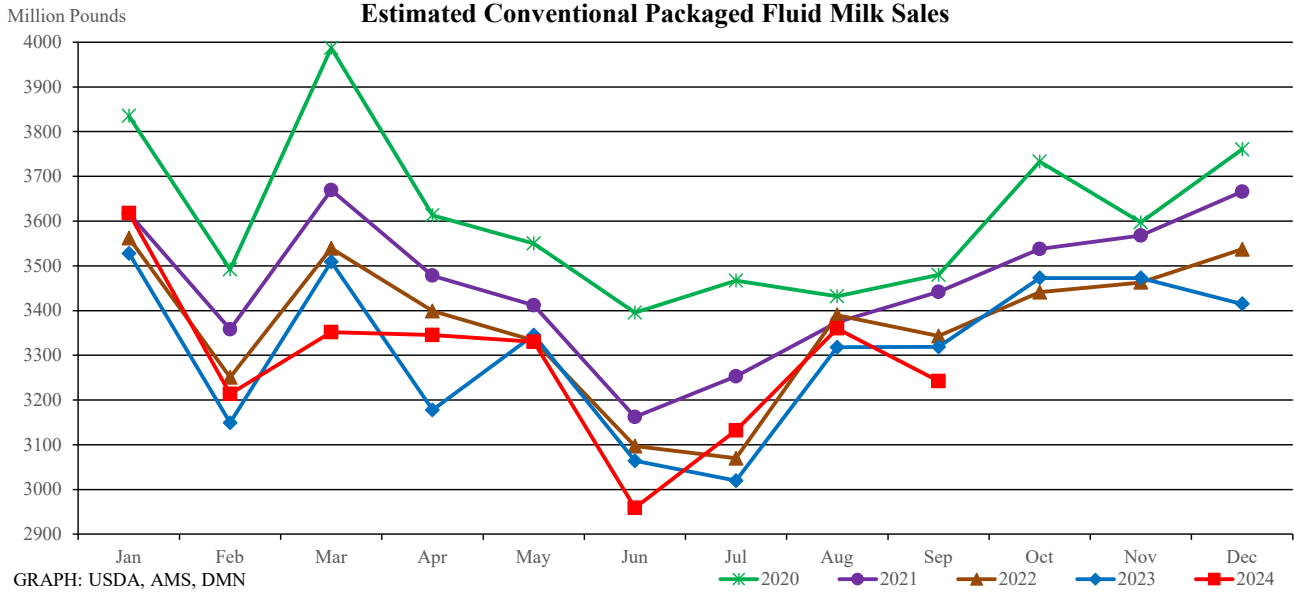
DATA SOURCE, USDA, NASS Cold Storage, released 11/25/2024



### Estimated Conventional Packaged Fluid Milk Sales Million Pounds

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2020	3835	3492	3987	3613	3550	3395	3467	3432	3480	3733	3597	3760
2021	3617	3358	3669	3478	3412	3162	3253	3374	3442	3538	3568	3666
2022	3562	3251	3539	3399	3333	3097	3070	3390	3343	3441	3463	3537
2023	3528	3149	3509	3178	3345	3064	3020	3318	3319	3473	3473	3415
2024	3618	3214	3352	3345	3330	2959	3132	3360	3242	#N/A	#N/A	#N/A

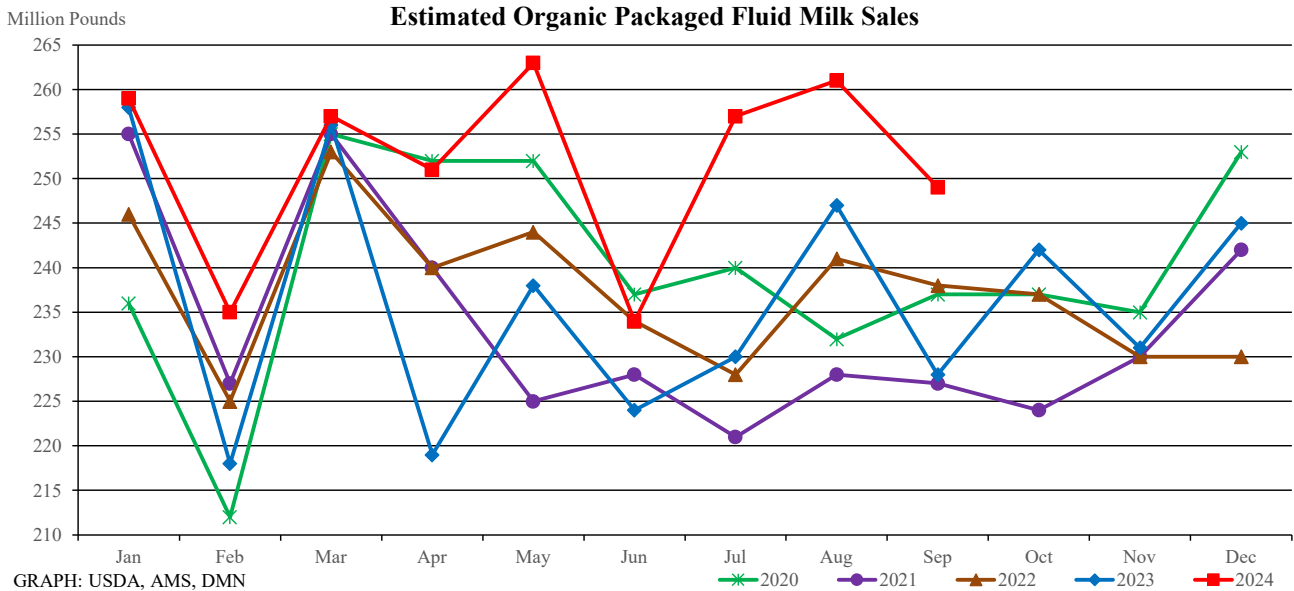
DATA SOURCE, USDA, FMMO Estimated Sales Released 11/26/2024



### Estimated Organic Packaged Fluid Milk Sales Million Pounds

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2020	236	212	255	252	252	237	240	232	237	237	235	253
2021	255	227	255	240	225	228	221	228	227	224	230	242
2022	246	225	253	240	244	234	228	241	238	237	230	230
2023	258	218	256	219	238	224	230	247	228	242	231	245
2024	259	235	257	251	263	234	257	261	249	#N/A	#N/A	#N/A

DATA SOURCE, USDA, FMMO Estimated Sales Released 11/26/2024





Email us with accessibility issues with this report.

## Advertised Prices for Dairy Products at Major Retail Supermarket Outlets ending during the period of 11/29/2024 to 12/5/2024

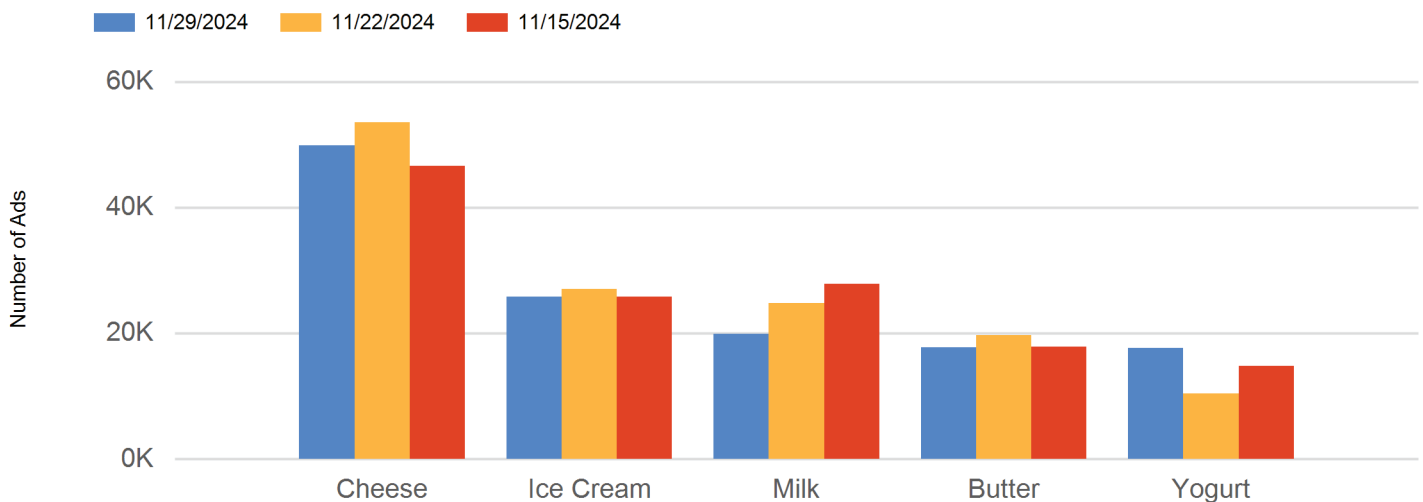
Despite fewer advertisements being surveyed due to the shortened holiday week, decreases in total dairy advertisements were not as heavy as last year. This week, total conventional dairy ad totals decreased six percent, while organic advertisement numbers declined 18 percent. A few specific commodity totals increased despite the lower store tally. Seasonal staples like conventional flavored milk, for instance, bounded nearly 500 percent this week, while ads for conventional eggnog increased four percent.

The most advertised item this week was conventional ice cream in 48-to-64-ounce containers, slightly down in ad totals from last week. Ads for conventional milk in half-gallon containers increased 38 percent from last week. The weighted average advertised price of conventional half-gallon milk was \$2.58, 11 cents higher than last week, but \$2.21 below the organic version.

As a commodity, conventional cheese ad totals decreased seven percent, while organic cheese ad totals increased by the same amount. The most advertised cheese item this week was conventional shredded cheese in six-to-eight-ounce packages. The weighted average advertised price of this item was \$2.40, eight cents lower than last week's price.

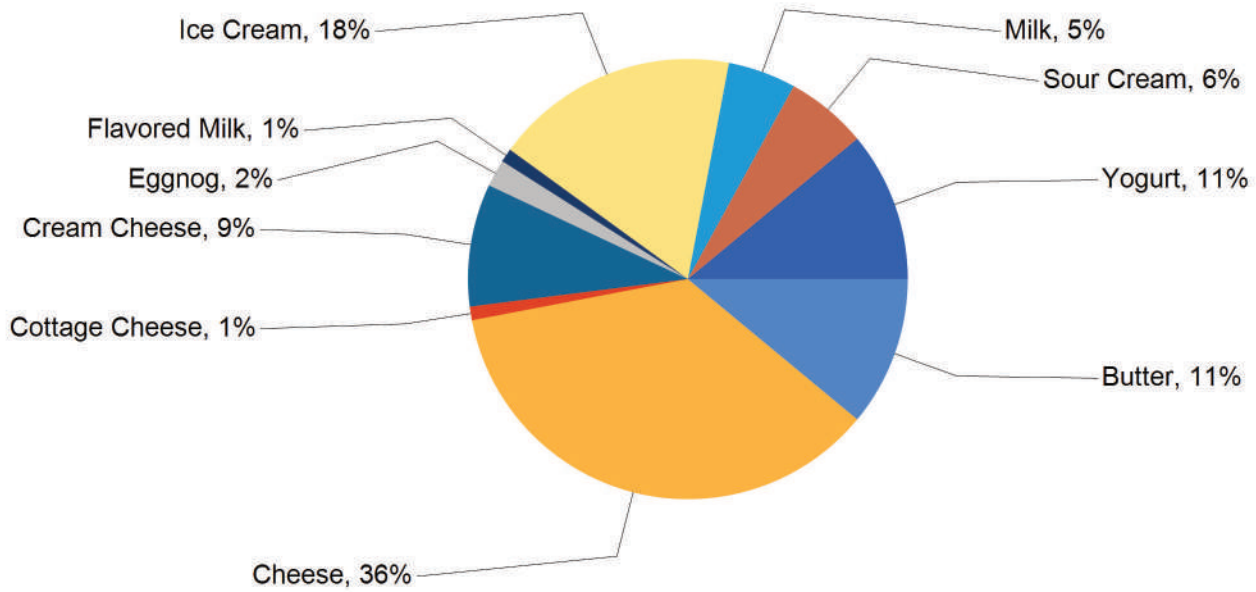
Conventional butter, as a commodity, decreased 11 percent week over week, while organic butter ads increased three percent. Conventional yogurt ad totals increased five percent. The most advertised yogurt item this week was conventional Greek yogurt in 32-ounce containers. The weighted average advertised price of this item was \$3.80, compared to \$3.92 from last week's survey.

**Top 5 Commodities Featured This Week**

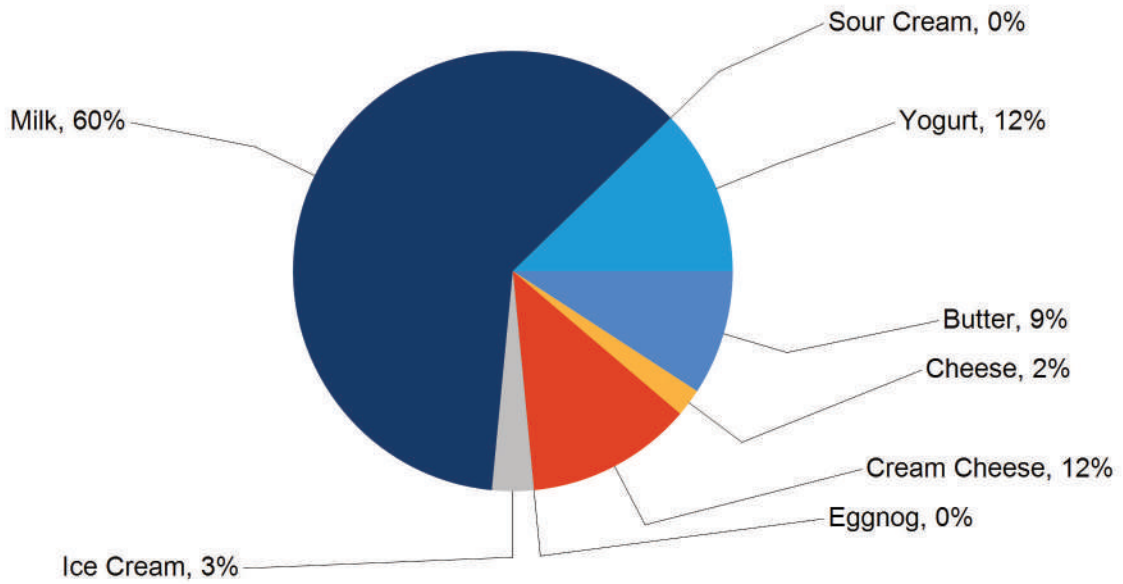




Percentage of Total Conventional Ads by Commodity



Percentage of Total Organic Ads by Commodity





**NATIONAL -- CONVENTIONAL DAIRY PRODUCTS**

Dairy								
Commodity	Type	Pack Size	THIS PERIOD		LAST WEEK		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		8 oz	4329	2.79	4876	2.96	1651	2.64
Butter		1 lb	11354	3.60	12737	3.67	12404	4.72
Cheese	Natural Varieties	6-8 oz Block	7550	2.33	11340	2.77	8213	2.35
Cheese	Natural Varieties	6-8 oz Shred	12445	2.40	14512	2.48	10738	2.46
Cheese	Natural Varieties	6-8 oz Sliced	11672	2.69	10858	2.69	5215	2.56
Cheese	Natural Varieties	1 lb Block	592	4.31	510	4.60	4526	3.79
Cheese	Natural Varieties	1 lb Shred	4355	5.16	4236	4.83	2291	4.13
Cheese	Natural Varieties	1 lb Sliced	2967	2.72	2784	2.72	432	3.02
Cheese	Natural Varieties	2 lb Block	2632	5.87	2323	5.52	4310	10.29
Cheese	Natural Varieties	2 lb Shred	7153	7.34	6434	7.02	4698	7.51
Cottage Cheese		16 oz	1436	2.71	2291	2.50	2054	2.38
Cottage Cheese		24 oz	301	3.82	339	3.17	8399	3.31
Cream Cheese		8 oz	11670	2.35	11935	2.52	9415	2.40
Cream Cheese		12 oz			73	6.49		
Eggnog		Quart	893	4.38	639	3.75	5651	3.45
Eggnog		Half Gallon	2167	6.00	2305	6.03	6097	5.66
Flavored Milk	All Fat Tests	Half Gallon	516	3.05	103	3.29	2738	2.71
Flavored Milk	All Fat Tests	Gallon	591	3.99	83	3.99	1315	3.10
Ice Cream		14-16 oz	7472	3.28	6518	3.70	5201	3.64
Ice Cream		48-64 oz	17555	3.74	19688	4.00	16528	4.07
Milk	All Fat Tests	8 oz					61	0.89
Milk	All Fat Tests	Half Gallon	457	2.58	331	2.47	5793	2.45
Milk	All Fat Tests	Gallon	5927	3.46	6107	3.43	7885	3.45
Sour Cream		16 oz	7688	2.28	9908	2.22	11451	2.18
Sour Cream		24 oz	356	3.77	168	3.06	6194	3.06
Yogurt	Greek	4-6 oz	2725	1.24	4705	1.22	7566	1.17
Yogurt	Yogurt	4-6 oz	1567	0.83	1452	0.77	4612	0.65
Yogurt	Greek	32 oz	6244	3.80	4260	3.92	3142	3.91
Yogurt	Yogurt	32 oz	4328	2.90	3710	2.91	4082	2.71



**REGIONAL -- CONVENTIONAL DAIRY PRODUCTS**

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		8 oz	2.99 - 3.99	482	3.22	2.42	1341	2.42	4.00 - 4.50	493	4.19
Butter		1 lb	2.42 - 5.99	3507	3.78	2.99 - 4.49	867	3.18	2.99 - 3.99	1500	3.11
Cheese	Natural Varieties	6-8 oz Block	1.50 - 3.50	3250	2.21	1.79 - 3.00	1788	2.69	1.75 - 2.99	674	2.16
Cheese	Natural Varieties	6-8 oz Shred	1.67 - 3.29	3130	2.46	2.24 - 2.50	1833	2.30	1.39 - 2.99	1771	2.06
Cheese	Natural Varieties	6-8 oz Sliced	1.87 - 4.00	3315	2.51	2.24 - 3.12	2735	2.69	2.00 - 2.99	240	2.46
Cheese	Natural Varieties	1 lb Block	4.00 - 5.99	379	4.56				3.79 - 3.99	213	3.87
Cheese	Natural Varieties	1 lb Shred	3.99 - 4.00	685	3.99	5.64	1341	5.64	3.99	83	3.99
Cheese	Natural Varieties	1 lb Sliced	4.00 - 4.99	332	4.18	2.48	1341	2.48			
Cheese	Natural Varieties	2 lb Block	7.99	162	7.99	4.99	463	4.99	4.99	559	4.99
Cheese	Natural Varieties	2 lb Shred	7.99 - 8.99	848	8.36	4.99 - 8.24	1857	7.42	4.99 - 7.99	961	5.85
Cottage Cheese		16 oz	2.50 - 3.00	436	2.78				1.44 - 2.50	236	1.92
Cottage Cheese		24 oz	3.99 - 4.00	166	4.00				3.99	83	3.99
Cream Cheese		8 oz	1.89 - 2.99	2952	2.46	1.99 - 2.50	3150	2.42	1.50 - 2.50	1503	2.06
Eggnog		Quart	3.99 - 6.99	481	4.79	3.79	53	3.79			
Eggnog		Half Gallon	5.49	78	5.49	5.99 - 6.49	1248	6.47	4.99 - 5.99	144	5.57
Flavored Milk	All Fat Tests	Half Gallon	2.99	413	2.99						
Flavored Milk	All Fat Tests	Gallon							5.49	106	5.49
Ice Cream		14-16 oz	2.99 - 5.99	1987	4.09	3.50 - 4.49	200	3.76	2.29 - 4.00	1225	2.97
Ice Cream		48-64 oz	2.47 - 4.00	2350	3.07	1.99 - 6.49	4724	4.13	1.99 - 5.49	2759	3.45
Milk	All Fat Tests	Gallon	3.88 - 4.21	1099	4.04	3.02	1341	3.02	3.99	96	3.99
Sour Cream		16 oz	1.69 - 3.39	2326	2.38	2.00 - 2.50	1211	2.46	1.99 - 2.50	1036	2.09
Sour Cream		24 oz	4.00	107	4.00						
Yogurt	Greek	4-6 oz	1.00 - 1.25	395	1.18	1.00 - 1.38	1447	1.36	1.25	188	1.25
Yogurt	Yogurt	4-6 oz	0.60 - 1.00	1102	0.80				0.69 - 1.07	150	0.86
Yogurt	Greek	32 oz	3.97 - 5.99	974	4.11	3.54 - 3.97	2682	3.75			
Yogurt	Yogurt	32 oz	2.76 - 2.99	686	2.82	2.76 - 4.49	1427	2.86	4.04	67	4.04



Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		8 oz	2.42 - 4.39	1492	2.59	2.29	266	2.29	2.42 - 3.50	223	2.72
Butter		1 lb	2.49 - 5.49	2342	3.50	2.49 - 4.99	2470	3.83	2.99 - 4.29	604	3.71
Cheese	Natural Varieties	6-8 oz Block	1.19 - 3.99	1033	2.27	1.87 - 4.54	461	2.50	1.87	287	1.87
Cheese	Natural Varieties	6-8 oz Shred	1.19 - 3.24	2728	2.69	1.87 - 2.99	2212	2.40	1.87 - 2.50	694	2.09
Cheese	Natural Varieties	6-8 oz Sliced	1.87 - 3.24	3064	2.99	1.87 - 3.48	1594	2.67	1.87 - 3.24	672	2.41
Cheese	Natural Varieties	1 lb Shred	2.99 - 5.64	1495	5.15	2.99 - 5.96	580	5.47	5.64	162	5.64
Cheese	Natural Varieties	1 lb Sliced	2.48	1221	2.48	4.69	73	4.69			
Cheese	Natural Varieties	2 lb Block	4.99 - 7.99	508	7.31	4.99 - 5.99	603	5.79	4.99 - 6.99	315	5.38
Cheese	Natural Varieties	2 lb Shred	4.99 - 8.24	1729	7.97	4.99 - 8.99	1454	7.02	4.99 - 8.24	293	6.79
Cottage Cheese		16 oz	2.50 - 2.99	214	2.75	2.69	109	2.69	2.99 - 3.00	418	2.99
Cottage Cheese		24 oz	2.99	52	2.99						
Cream Cheese		8 oz	0.99 - 2.50	1569	2.25	1.97 - 3.99	1873	2.36	1.97 - 2.50	543	2.08
Eggnog		Quart	3.99	64	3.99	3.99 - 4.31	164	4.20	3.49	131	3.49
Eggnog		Half Gallon	4.99 - 5.49	167	5.31	4.97 - 5.99	521	5.30			
Flavored Milk	All Fat Tests	Half Gallon	3.29	103	3.29						
Flavored Milk	All Fat Tests	Gallon				3.66	485	3.66			
Ice Cream		14-16 oz	1.84 - 4.00	1911	2.47	2.99 - 4.99	1699	3.47	1.99 - 4.00	420	3.02
Ice Cream		48-64 oz	1.99 - 6.49	3851	3.94	1.99 - 5.99	2963	3.76	1.99 - 4.00	796	3.31
Milk	All Fat Tests	Half Gallon	2.88 - 2.99	286	2.94				1.93	162	1.93
Milk	All Fat Tests	Gallon	3.13	1221	3.13	3.13 - 3.94	1989	3.62	3.22	162	3.22
Sour Cream		16 oz	1.97 - 2.50	1024	2.20	1.49 - 2.99	1697	2.22	1.79 - 1.99	348	1.95
Sour Cream		24 oz	2.99	52	2.99	3.49	55	3.49	3.99	131	3.99
Yogurt	Greek	4-6 oz	0.99 - 1.00	292	1.00	0.99	392	0.99			
Yogurt	Yogurt	4-6 oz	0.60 - 1.00	122	0.80	0.99 - 1.07	182	1.04			
Yogurt	Greek	32 oz	3.54	1221	3.54	3.72 - 5.99	1025	3.96	3.54 - 3.97	324	3.75
Yogurt	Yogurt	32 oz	2.76 - 4.00	1328	2.86	2.76 - 4.04	649	3.08	2.76	162	2.76



Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		8 oz	2.88	9	2.88	4.99	23	4.99
Butter		1 lb	3.49	11	3.49	4.29 - 4.99	53	4.89
Cheese	Natural Varieties	6-8 oz Block	1.99	11	1.99	2.47 - 2.50	46	2.48
Cheese	Natural Varieties	6-8 oz Shred	1.99 - 2.68	31	2.37	2.47 - 2.50	46	2.48
Cheese	Natural Varieties	6-8 oz Sliced	1.99 - 4.18	29	3.09	2.47	23	2.47
Cheese	Natural Varieties	1 lb Shred	6.77	9	6.77			
Cheese	Natural Varieties	2 lb Block	5.99 - 8.00	22	6.99			
Cheese	Natural Varieties	2 lb Shred	5.99	11	5.99			
Cottage Cheese		16 oz				3.99	23	3.99
Cream Cheese		8 oz	2.29 - 6.99	50	5.08	2.50 - 3.29	30	3.11
Eggnog		Half Gallon	5.99	9	5.99			
Ice Cream		14-16 oz				4.00 - 4.49	30	4.38
Ice Cream		48-64 oz	2.99 - 6.50	59	5.23	4.00 - 5.99	53	5.08
Milk	All Fat Tests	Half Gallon	2.78	9	2.78			
Milk	All Fat Tests	Gallon	4.28	9	4.28	5.98	10	5.98
Sour Cream		16 oz				2.99 - 3.00	46	3.00
Sour Cream		24 oz	3.99	11	3.99			
Yogurt	Greek	4-6 oz	1.29	11	1.29			
Yogurt	Yogurt	4-6 oz	0.69	11	0.69			
Yogurt	Greek	32 oz	4.18 - 4.68	18	4.43			
Yogurt	Yogurt	32 oz	3.44	9	3.44			



### NATIONAL -- ORGANIC DAIRY PRODUCTS

Dairy								
Commodity	Type	Pack Size	THIS PERIOD		LAST WEEK		LAST YEAR	
			Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price	Stores With Ads	Wtd Avg Price
Butter		8 oz	343	4.99	52	4.99		
Butter		1 lb	1789	7.83	2017	7.51	1307	6.00
Cheese	Natural Varieties	6-8 oz Block	184	5.55	184	5.55	1524	2.92
Cheese	Natural Varieties	6-8 oz Shred	131	3.99	228	3.00	2562	2.22
Cheese	Natural Varieties	6-8 oz Sliced	240	3.93	109	3.86	2656	2.43
Cream Cheese		8 oz	2627	3.33	2562	3.28	536	3.99
Eggnog		Quart	109	5.66	109	5.66		
Ice Cream		14-16 oz	107	5.99	291	6.62	122	8.09
Ice Cream		48-64 oz	651	8.04	589	8.41		
Milk	All Fat Tests	Half Gallon	8374	4.79	12012	4.90	2412	4.26
Milk	All Fat Tests	Gallon	5124	7.59	6345	7.83	1341	5.98
Sour Cream		16 oz	109	4.58	109	4.58		
Yogurt	Yogurt	4-6 oz	92	2.15	92	2.15		
Yogurt	Greek	32 oz	1341	6.84	1341	6.84	1544	6.81
Yogurt	Yogurt	32 oz	1341	4.46	1341	4.46	1807	4.04

### REGIONAL -- ORGANIC DAIRY PRODUCTS

Commodity	Type	Pack Size	NORTHEAST U.S.			SOUTHEAST U.S.			MIDWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		8 oz				4.99	52	4.99			
Butter		1 lb	8.89	122	8.89	9.49	86	9.49	7.37	67	7.37
Cream Cheese		8 oz	5.49	65	5.49	3.28	1341	3.28			
Ice Cream		48-64 oz				7.99	52	7.99			
Milk	All Fat Tests	Half Gallon	4.50 - 4.99	462	4.70	3.98 - 5.52	4023	4.79			
Milk	All Fat Tests	Gallon				6.98 - 8.82	2682	7.90			
Yogurt	Greek	32 oz				6.84	1341	6.84			
Yogurt	Yogurt	32 oz				4.46	1341	4.46			



Commodity	Type	Pack Size	SOUTH CENTRAL U.S.			SOUTHWEST U.S.			NORTHWEST U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Butter		8 oz	4.99	107	4.99	4.99	184	4.99			
Butter		1 lb	7.57 - 8.09	1296	7.60	7.64 - 8.54	218	8.09			
Cheese	Natural Varieties	6-8 oz Block	5.39	75	5.39	5.66	109	5.66			
Cheese	Natural Varieties	6-8 oz Shred							3.99	131	3.99
Cheese	Natural Varieties	6-8 oz Sliced				3.86	109	3.86	3.99	131	3.99
Cream Cheese		8 oz	3.28	1221	3.28						
Eggnog		Quart				5.66	109	5.66			
Ice Cream		14-16 oz	5.99	107	5.99						
Ice Cream		48-64 oz	7.89 - 8.99	306	8.31	7.37 - 7.99	293	7.76			
Milk	All Fat Tests	Half Gallon	3.98 - 5.52	3663	4.79	6.99	55	6.99	3.98	162	3.98
Milk	All Fat Tests	Gallon	5.68 - 8.82	2442	7.25						
Sour Cream		16 oz				4.58	109	4.58			
Yogurt	Yogurt	4-6 oz	2.15	92	2.15						

Commodity	Type	Pack Size	ALASKA U.S.			HAWAII U.S.		
			Price Range	Stores with Ads	Wtd Avg Price	Price Range	Stores with Ads	Wtd Avg Price
Milk	All Fat Tests	Half Gallon	4.66	9	4.66			

**REGIONAL DEFINITIONS**

As used in this report, regions include the following states:	
NORTHEAST U.S.	Connecticut, Delaware, Massachusetts, Maryland, Maine, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island and Vermont
SOUTHEAST U.S.	Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia and West Virginia
MIDWEST U.S.	Iowa, Illinois, Indiana, Kentucky, Michigan, Minnesota, North Dakota, Nebraska, Ohio, South Dakota and Wisconsin
SOUTH CENTRAL U.S.	Arkansas, Colorado, Kansas, Louisiana, Missouri, New Mexico, Oklahoma, and Texas
SOUTHWEST U.S.	Arizona, California, Nevada and Utah
NORTHWEST U.S.	Idaho, Montana, Oregon, Washington, and Wyoming
ALASKA	Alaska
HAWAII	Hawaii
NATIONAL	Continental United States

1--Dairy Market News surveys nearly 130 retailers, comprising over 22,000 individual stores, with online weekly advertised features.

2--As of October 1, 2022, the previous year weighted average prices and store counts will be calculated using the date from the prior year that most closely matches the current report date.

Source: USDA, AMS, Dairy Market News

[www.ams.usda.gov/market-news/dairy](http://www.ams.usda.gov/market-news/dairy)

<https://mymarketnews.ams.usda.gov/> | <https://mymarketnews.ams.usda.gov/viewReport/2995>

# Dairy Market News

United States Department of Agriculture

Volume 91, Report 48

November 25 - 29, 2024

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