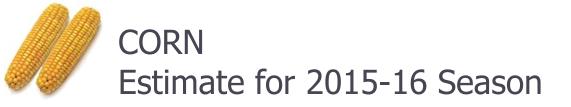
Corn & Soybeans

- Corn (source WASDE)
 - Estimate for the 2015-16 Season
 - Global and US outlook
- Soybean (source WASDE)
 - Estimate for the 2015-16 Season
 - Global and US outlook
- Corn and Soybeans Producers
- Corn and Soybeans prices (Source CME)
- Price connections (Clal's processing)
- Focus on Italy (Milan Chamber of Commerce)





- Global corn production for 2015-16 is lowered 5.5 Mio from last month at 972.60 Mio t, with reductions for the U.S., Ukraine, Argentina, India, Philippines and several Sub-Saharan African countries more than offsetting an increase for Brazil.
- **Projected U.S. corn production** is 0.2% lower with harvested area lowered 437000 acres. Partly offsetting is a 0.5-bushel-per acre increase in the national average corn yield to **168 bushels per acre**.
- Brazil is expected to increase production (from 79 to 80 Mio t) and exports (from 24 to 25 Mio t).
- ▶ **Global corn beginning stocks** are lowered 1.2 Mio t, reflecting higher 2014-15 EU corn feeding and exports and Ukraine exports.
- ▶ Global 2015-16 **ending stocks** are projected 1.9 Mio t lower at 187.83 Mio t, 8.2 Mio t lower than in 2014-15.





CORN - Global and US outlook: Estimate for the 2015-16 Season

		Million tons	From September 2015 (projections)
	Beginning stocks	196.03	-0.6%
Elin	Production	972.60	-0.6%
	Total use	980.79	-0.5%
	Ending stocks	187.83	-1.0%

******		Billion bushels	Million tons	From September 2015 (projections)
	Beginning stocks	1.73	43.98	-0.1%
	Production	13.56	344.31	-0.2%
	Total use	11.91	302.40	0.0%
	Export	1.85	46.99	0.0%
	Ending stocks	1.56	39.66	-2.0%
CORN conversion factors 1 bushel = 0.025 metric ton 1 metric ton = 39.38 bushel	Price projection	3,80\$/bushel	150 \$/ton	132 €/tonû
	1 month ago	3,75 \$/bushel	148 \$/ton	131 €/ton





SOYBEANS Estimate for 2015-16 Season

- ▶ Global soybean production for 2015-16 is projected at a record 320.49 Mio t,
 +0.9 Mio t from the September forecast.
- **Brazil** soybean production is projected at a **record 100 Mio t** on higher area. A sharp decline in the value of the Brazilian real recent months is expected to lead to increased area despite lower international soybean prices this year.
- Lower projections are forecast for the U.S., India and Ukraine.
- ▶ The **U.S. soybean yield** is forecast at 47.2 bushels per acre, +0.1 bushels from the September forecast. Harvested area is reduced 1.1 million acres to 82.4 million.
- **U.S. soybean exports** for 2015-16 are reduced on the slow pace of sales and increased competitor supplies.
- ▶ **Global soybean stocks** are raised marginally as higher stocks for Brazil are only partly offset by reductions for the U.S., Argentina and India.





SOYBEANS – **Global** and **US** outlook: Estimate for the 2015-16 Season

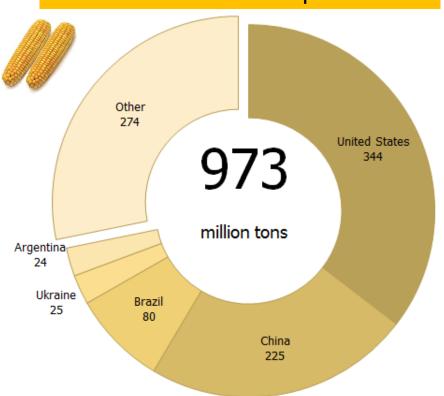
		Million tons	From September 2015 (projections)
Elle	Beginning stocks	77.97	-1.0%
	Production	320.49	+0.3%
	Total use	310.47	+0.1%
	Ending stocks	85.14	+0.2%

****		Billion bushels	Million tons	From September 2015 (projections)
	Beginning stocks	0.19	5.21	-8.8%
	Production	3.89	105.81	-1.2%
	Total use	2.01	54.69	+0.5%
	Export	1.68	45.59	-3.0%
	Ending stocks	0.42	11.56	-5.7%
SOYBEANS conversion factors 1 bushel = 0.027 metric ton 1 metric ton = 36.74 bushel	Price projection	9.15 \$/bushel	336 \$/ton	297 €/ton⇔
	1 month ago	9.15 \$/bushel	336 \$/ton	297 €/ton

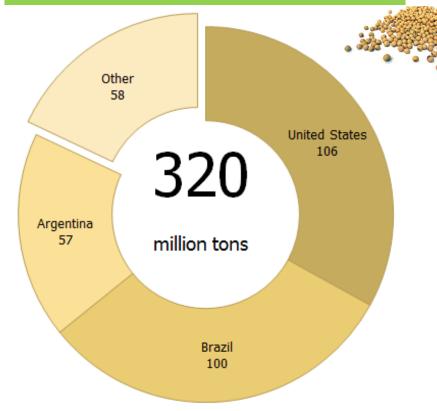


Top Producers of Corn and Soybean

5 countries produce 70% of the world **corn** output



3 countries produce 80% of the world **soybean** output





Chicago Mercantile Exchange (CME) Corn prices

Corn price trend as listed by the <u>CME of Chicago</u>:

CBOT:ZCZ2015, W O:377'2 H:377'4 L:372'0 C:374'0







Update: 2015, October 20th

\$ / bushel



Chicago Mercantile Exchange (CME)

Soybean prices

Soybean price trend as listed by the <u>CME of Chicago</u>:



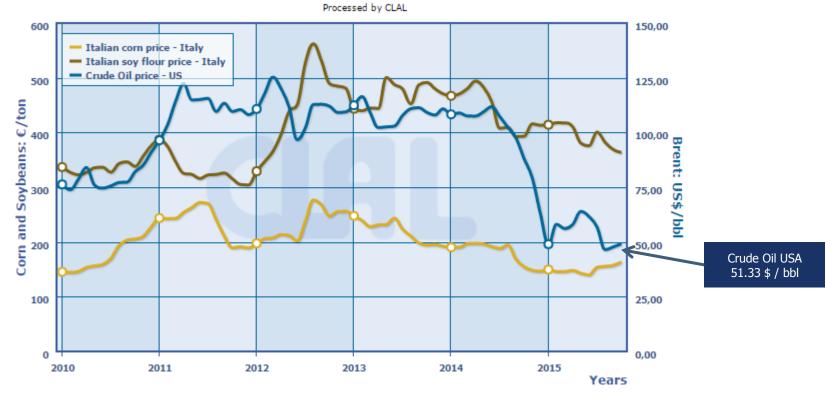


‡ / bushel

Agricultural and Energy Inputs Correlations

Price comparison: Corn (Italy), Soy flour (Italy) and Crude Oil (US)

> Historical comparative overview between Italian Corn and Soy Flour price with the Crude Oil price





Update: 2015, October 20th

Focus on **Italy**Corn and Soy prices



<u>National Corn</u> and <u>Soy</u> prices as listed by the Milan Chamber of Commerce, in comparison with the <u>Farm-gate milk price</u>:

Italian Corn:
167 ÷ 169 €/ton (+9 € from last month)

Italian Soy flour: 363 ÷ 364 €/ton (-7 € from last month)

Historical comparative overview between Italian Corn and Soy Flour price with the Farm-gate Milk price

Processed by CLAL 45,00 Italian corn price - Italy Italian Soy flour price - Italy Farm-gate milk Farm-gate milk price - Italy, Lombardy Italy (Lombardy) 500€ 42,50 August 36 € / 100 lt 400€ / Tons 300€ 200€ 35,00 100€ 32,50 2010 2011 2012 2013 2014 2015



Update: 2015, October 20th