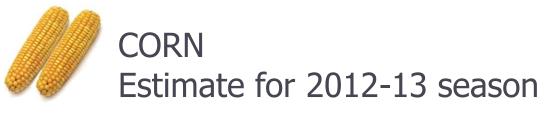
Corn & Soybeans

- Corn (source WASDE)
 - Estimate for the 2013-14 Season
 - Global and US outlook
 - Production, utilization and stocks
- Soybeans (source WASDE)
 - Estimate for the 2013-14 Season
 - Global and US outlook
 - Production, utilization and stocks
- Corn and Soybeans prices (Source CME)
- Price connections (Clal's processing)
- Focus on Italy (Source Milan Chamber of Commerce)

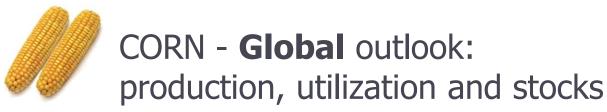
NOVEMBER 2013



- Global corn supplies for 2013/14 are projected higher at 962.83 Mio t (+0.6% from September estimates), with raised production for the United States, Russia, India and the European Union
- In the United States corn production is forecast higher at a record 355.33 Mio t: the acreage planted to corn is -2% from the previous estimate, however production forecast remains high due to high forecasted yield (160.4 bushels/acre = 10.18 tons/hectare), thanks to favorable weather conditions.
- Corn Exports are projected higher (+14%) with larger supplies and lower prices that have increased the competitiveness of U.S. corn.
- Corn production for **Brazil**, the second Importing Country after the U.S., is reduced (from 72 Mio t to 70 Mio t) with lower expected area as declines in interior corn prices push expected returns into negative territory for the *safrinha crop*.
- For the European Union and Mexico, among the major corn Importers, imports are raised (respectively +7% and +31%)

CORN – **Global** and **US** outlook: Estimate for the 2013-14 Season

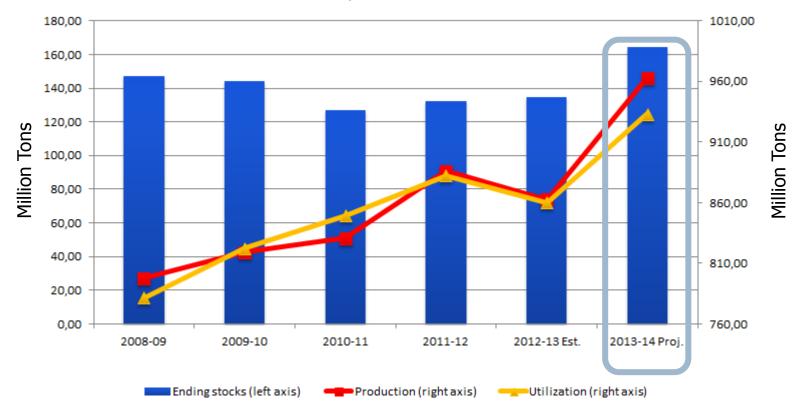
			Million tons		From Sep 2013 (projections)
	Beginning stocks		134.86		+10.0%
	Production		962.83		+0.6%
E	Total use		933.36		+0.8%
	Ending stocks	Ending stocks		164.33	
****		Billio	on bushels	Million tons	From Sep 2013 (projections)
CORN conversion factors 1 bushel = 0.025 metric ton 1 metric ton = 39.38 bushel	Beginning stocks		0.82	20.92	+24.5%
	Production		13.99	355.33	+1.0%
	Total use		11.55	293.38	+0.9 %
	Export stocks		1.40	35.56	+14.3%
	Ending stocks		1.89	47.94	+1.8%
	Price projection	4.50	\$/bushel	177 \$/ton	132 €/ton↓
	September `13	4.8	0 \$/bushel	189\$/ton	142 €/ton



CLA

World – Corn Production, Utilization and Stocks

Processed by CLAL on WASDE data





SOYBEANS

Estimate for 2013-14 season

- Global soybean production for 2013-14 is projected at 283.54 Mio t, +0.7% higher from September estimates.
- U.S. soybean production is forecast at 88.66 Mio t, as higher yields more than offset lower harvested area. The soybean yield is projected at 43 bushels/acre (2.93 tons/hectare).
- Reductions in soybean production are projected for India (as excessive rainfall during much of the growing season reduced yield potential), Canada, Russia and Ukraine.
- Exports are expected to increase for the United States (+6%) and for Brazil (+4%), the main Exporters; they are projected lower (-24%) for Argentina, due to an increased use expected for processing into flour and oil (crush).





SOYBEANS – **Global** and **US** outlook: Estimate for the 2013-14 Season

			Millio	n tons	From Sep 2013 (projections)
	Beginning stocks		60.11		-2.3%
	Production		283.54		+0.7%
E.	Total use		270.00		+0.4%
	Ending stocks	Ending stocks		70.23	
		Billio	on bushels	Million tons	From Sep 2013 (projections)
	Beginning stocks		0.14	3.83	+12.3%
	Production		3.26	88.66	+3.4%
	Total use		1.79	48.81	+1.3%
	Export stocks		1.45	39.46	+5.8%
	Ending stocks		0.17	4.63	+13.5%
SOYBEANS conversion factors 1 bushel = 0.027 metric ton 1 metric ton = 36.74 bushel	Price projection	12.1	5 \$/bushel	446 \$/ton	333 €/ton ↓
	September `13	12.5	50 \$/bushel	459 \$/ton	344 €/ton

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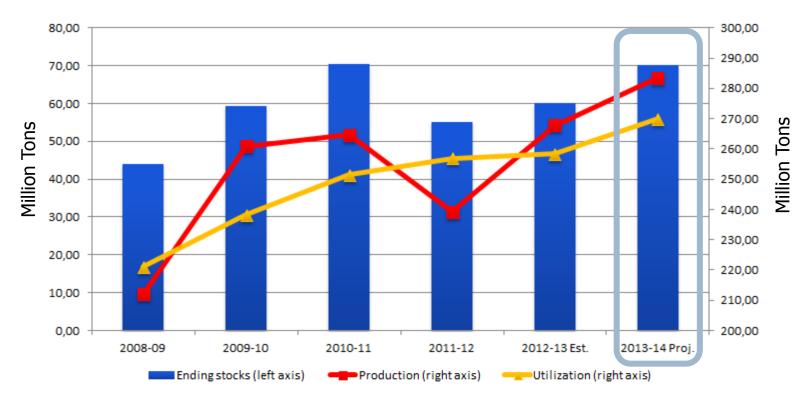


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SOYBEANS - **Global** outlook: production, utilization and stocks

World – Soybeans Production, Utilization and Stocks

Processed by CLAL on WASDE data



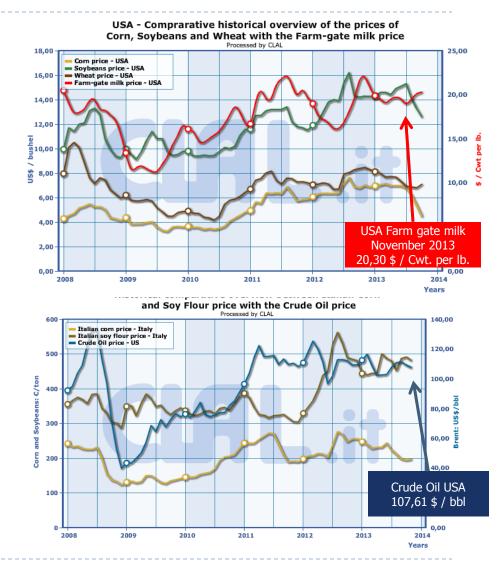
Chicago Mercantile Exchange (CME) Corn and Soybeans prices

ZC Z3 [10] - CORN 11/15/2013 LAST: 436'6 CHANGE: 2'0 HIGH: 437'4 LOW: 434'2 660'0 640'0 620'0 Corn price trend as 600'0 [[1] 580'0 / bushel listed by the CME of [┾]ᡶ_{ᡗᡶᡗ}╞┤ 560'0 540'0 Chicago: 520'0 δ 500'0 480'0 460'0 436'6 420'0 Aug Sep Nov '13 Mar May Jun Aug Sep Nov. Weekly ZS X3 [10] - SOYBEANS LAST: 1310'0 CHANGE: 2'0 HIGH: 1310'4 LOW: 1304'0 11/15/2013 1400'0 1380'0 Soybean price trend 1360'0 1340'0 as listed by the CME 1320'0 / bushel 1310'0 1300'0 of Chicago: 1280'0 1260'0 φ 1240'0 1220'0 1200'0 1180'0 1160'0 1140'0 '13 Nov Mar Mav Jun Sep Nov Aug Sed Aua Weekly

CIA

Agricultural and Energy Inputs Correlations

 US – <u>Price comparison</u>: Corn, Soybeans, Wheat and Farm-gate milk price



 Price comparison: Corn (Italy), Soy flour (Italy) and Crude Oil (US)

Update: 2013, November 12th

Focus on **Italy** Corn and Soy prices

- <u>National Corn</u> and <u>Soy</u> prices as listed by the Milan Chamber of Commerce, in comparison with the <u>Farm-gate milk price</u>:
 - Italian Corn: 197 ÷ 198 €/ton (+3 € from last month)
 - Italian Soy flour: 481 ÷ 482 €/ton (-10 € from last month)

