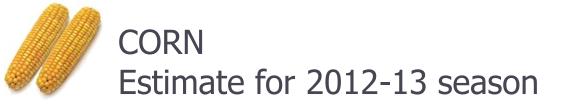
### Corn & Soybeans

- Corn (source WASDE)
  - Estimate for the 2013-14 Season
  - Global and US outlook
  - Production, utilization and stocks
- Soybeans (source WASDE)
  - Estimate for the 2013-14 Season
  - Global and US outlook
  - Production, utilization and stocks
- Corn and Soybeans prices (Source CME)
- Price connections (Clal's processing)
- Focus on Italy (Source Milan Chamber of Commerce)





- **Global corn supplies** for 2013-14 (new marketing year starting September 1<sup>st</sup>) is projected to **increase** (+108,82 mio t in comparison with 2012-13 season). Production is forecasted at a record **965,94 mio** t (**+13%** vs 2012-13; +9% vs 2011-12).
- In the **United States**, the world leading corn producer and exporter, after drought and heat during 2012-13, corn production for 2013-14 is projected at a record **359,17 mio t**. U.S. corn use for 2013-14 is projected +16% from 2012-13 on increased use for ethanol, sweeteners and starch.
- An expected fourth straight year of record foreign corn and production with large crops in **South America** and the **FSU-12** will provide substantial competition for the United States.
- Increases in Production (+4 mio t) and Imports (+4 mio t) are projected for China, the second corn producer in the world.





#### CORN - Global and US outlook: Estimate for the 2013-14 Season

	Million tons	From 2012-13 Season
Beginning stocks	125,43	-5%
Production	965,94	+13%
Total use	936,74	+8%
Ending stocks	154,63	+23%

********* ********** *********		Billion bushels	Million tons	From 2012-13 Season
	Beginning stocks	0,76	19,29	-23%
	Production	14,14	359,17	+31%
	Total use	11,62	295,16	+12%
	Export stocks	1,30	33,02	+73%
	Ending stocks	2,00	50,91	+164%
CORN conversion factors 1 bushel = 0.025 metric ton 1 metric ton = 39.38 bushel	Price projection	4,70 \$/bushel	185 \$/ton	142 €/ton <b>↓</b>
	2012-13 price	6,90 \$/bushel	272 \$/ton	207 €/ton





## CORN - **Global** outlook: production, utilization and stocks

#### **World – Corn Production, Utilization and Stocks**

Processed by CLAL on WASDE data







### SOYBEANS Estimate for 2013-14 season

- ▶ Global soybean production for 2013-14 (new marketing year starting October 1<sup>st</sup>) is projected at 285,50 mio t, +6% from 2012-13.
- In the United States, soybean production is projected at a record 96,26 mio t (+12% in comparison with 2012-13 season), regaining the top position in the world soybean production.
- ▶ The **Argentina** soybean crop is projected at 54,5 mio t (+2%) on record planted area and higher yields. The **Brazil** Soybean crop is projected at a record 85 mio t as higher harvested area more than offset lower yields.
- ▶ In **China**, the largest importer of soybeans, production is projected -0,6 mio t from 2012-13 as producers continue to shift area to more profitable crops.
- China soybean imports are projected 10 mio t higher (+17%).





## SOYBEANS – **Global** and **US** outlook: Estimate for the 2013-14 Season

	Million tons	From 2012-13 Season
Beginning stocks	62,46	+14%
Production	285,50	+6%
Total use	270,18	+4%
Ending stocks	74,96	+20%

*****		Billion bushels	Million tons	From 2012-13 Season
	Beginning stocks	0,12	3,39	-26%
	Production	3,39	92,26	+12%
	Total use	1,81	49,38	+5%
	Export stocks	1,45	39,46	+7%
	Ending stocks	0,27	7,22	+113%
SOYBEANS conversion factors 1 bushel = 0.027 metric ton 1 metric ton = 36.74 bushel	Price projection	10,50 \$/bushel	386 \$/ton	300 €/ton <b>↓</b>
	2012-13 price	14,30\$/bushel	525 \$/ton	404 €/ton

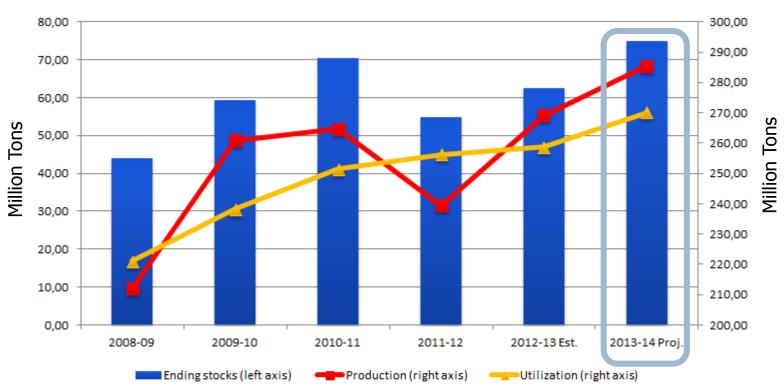




## SOYBEANS - **Global** outlook: production, utilization and stocks

#### **World – Soybeans Production, Utilization and Stocks**

Processed by CLAL on WASDE data





### **Chicago Mercantile Exchange (CME)**

Corn and Soybeans prices

Corn price trend as listed by the <u>CME of</u> <u>Chicago</u>:

Soybean price trend as listed by the <u>CME</u> <u>of Chicago</u>:





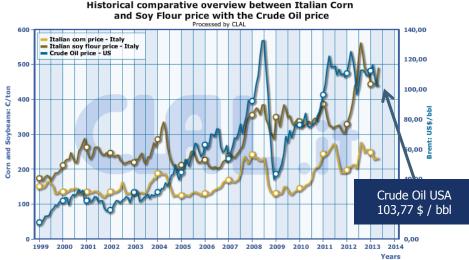
Update: 2013, May 17th

#### Agricultural and Energy Inputs Correlations

 US – <u>Price comparison</u>: Corn, Soybeans, Wheat and Farm-gate milk price

Price comparison: Corn (Italy), Soy flour (Italy) and Crude Oil (US)







**Update**: 2013, May 17th

# Focus on **Italy**Corn and Soy prices



<u>National Corn</u> and <u>Soy</u> prices as listed by the Milan Chamber of Commerce, in comparison with the <u>Farm-gate milk price</u>:

Italian Corn:
230 ÷ 231 €/ton (stable from last month)

Italian Soy flour: 498 ÷ 499 €/ton (+46 € from last month)

#### Historical comparative overview between Italian Corn and Soy Flour price with the Farm-gate Milk price





Last quotation: 2013, May 14th