Corn & Soybeans

- Corn (source WASDE)
 - Estimate for the 2012-13 season

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- Global and US outlook
- Production, Utilization and Stocks
- Soybeans (source WASDE)
 - Estimate for the 2012-13 season
 - Global and US outlook
 - Production, Utilization and Stocks
- Corn and Soybeans prices (source CME)
- Price connections (Clal's processing)
- Focus on Italy (source Milan Chamber of Commerce)

FEBRUARY 2013

CORN estimate for 2012-13 season (February 2013)

- Global 2012-13 corn production is projected at 854,38 Mio t, up 2 Mio t from last month. Brazil, India and Mexico production is raised with higher reported area; for Brazil and Ukraine, production is increased on higher reported yields. Argentina production is lowered as persistent dryness in January and early February lowers yields prospects.
- World corn Imports (95,67 Mio t) and Exports (90,03 Mio t) are raised only slightly, but significant shifts are made among countries: corn imports are raised for EU-27 and China, but lowered for Egypt, Syria, Mexico and Saudi Arabia; corn exports are raised for Brazil and Ukraine, but lowered for the United States and Argentina.
- U.S. corn Exports are projected at 22,86 Mio t, -5% compared to January forecasts, based on prospects for more competition from Brazil.
- Corn use for ethanol production is unchanged, but corn use for sweeteners and starch is increasing.
- U.S. projected corn ending stocks are raised at 16,06 Mio t, +5% compared to last month.



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CORN – **Global** and **US** outlook: estimate for the 2012-13 Season (February 2013)

			Mil	lion tons	From January 13 (projections)
	Beginning stocks		131,01		-0,6%
	Production		854,38		+0,2%
E	Total use		867,34		-0,1%
	Ending stock	Ending stocks		118,04	+1,8%
		Billion bushels		Million tons	From January 13 (projections)
	Beginning stocks	0,99		25,12	+0%
	Production	1	0,78	273,83	+0%
	Total use	10	0,34	262,57	+0,2%
	Export	0	,90	22,86	-5%
	Ending stocks	C	,63	16,06	+5%
CORN Conversion Factors 1 bushel = 0.025 metric ton 1 metric ton = 39.38 bushel	Price projection	7,20 \$	5/bushel	284 \$/ton	212 €/ton ↓
	1 month ago	7,40 \$/bushel		291 \$/ton	218 €/ton

Source: USDA – FAS Foreign Agricultural Service, February 2013 -WASDE (World Agricultural Supply and Demand Estimates)



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CORN - **Global** outlook: production, utilization and stocks

World – Corn Production, Utilization and Stocks

160,00 900,00 140,00 880,00 120,00 860,00 **Million Tons** Million Tons 100,00 840,00 80,00 820,00 60,00 800,00 40,00 780,00 20,00 0,00 760,00 2007-08 2008-09 2009-10 2010-11 2011-12 Est. 2012-13 Proj. Ending stocks (left axis) Production (right axis) Utilization (right axis)

Processed by CLAL on WASDE data



SOYBEAN

- Global soybean production is raised to 269,5 Mio t, up 0,1 Mio t compared to January forecasts, as improved production prospects in Brazil offset deteriorating conditions in Argentina.
- Soybean production for **Brazil** is projected at a record **83,5 Mio t** (+1 Mio t from last month), due to higher yields resulting from improved moisture in the center-west. Prospects for **Argentina** soybean crop have diminished in recent weeks due to an extended period of dry weather (-1 Mio t from last month).
- U.S. soybean ending stocks for 2012-13 are projected at 125 Mio t, down 10 Mio t reflecting both larger soybean domestic use and meal exports, the latter partly offsetting declining shipments from Argentina.



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SOYBEANS – **Global** and **US** outlook:

estimate for the 2012-13 Season (February 2013)

			Millio	From January 13 (projections)	
	Beginning stocks		55,25		+0,3%
	Production		269,50		+0%
E	Total use		262,32		-0,1%
	Ending stocks		60,12		+1,1%
		Billio	on bushels	Million tons	From January 13 (projections)
	Beginning stocks		0,17	4,61	+0%
	Production		3,02	82,06	+0%
	Total use		1,73	47,21	+0,6%
	Export		1,35	36,61	+0%
	Ending stocks		0,12	3,40	-7%
SOYBEANS Conversion Factors 1 bushel = 0.027 metric ton 1 metric ton = 36.74 bushel	Price projection	14,3	0 \$/bushel	525 \$/ton	392 €/ton ↓
	1 month ago	14,2	25 \$/bushel	524 \$/ton	393 €/ton

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Source: USDA – FAS Foreign Agricultural Service, February 2013 -WASDE (World Agricultural Supply and Demand Estimates)



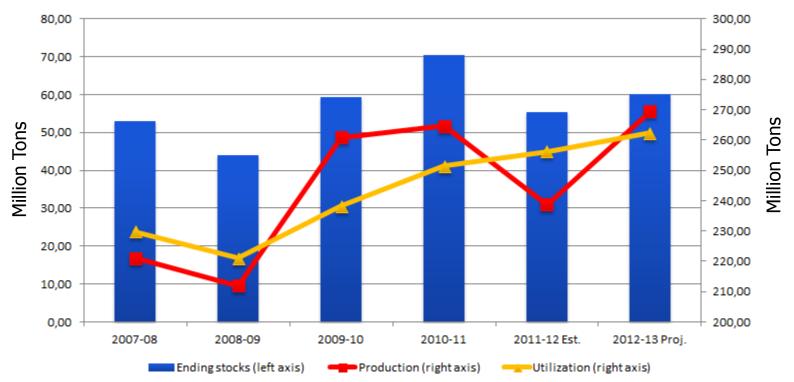
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SOYBEANS - **Global** outlook: production, utilization and stocks

World – Soybeans Production, Utilization and Stocks

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Processed by CLAL on WASDE data



Chicago Mercantile Exchange (CME) Corn and Soybeans prices

 Corn price trend as listed by the <u>CME of</u> <u>Chicago</u>:



 Soybean price trend as listed by the <u>CME</u> of <u>Chicago</u>:



Update: 2013, February 11th

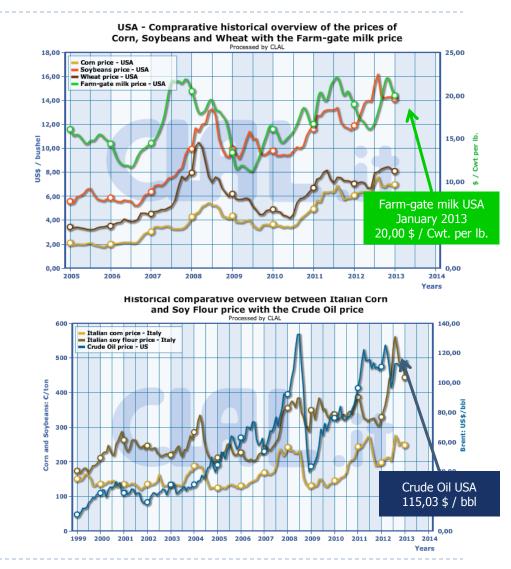
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Agricultural and Energy Inputs Correlations

 US – <u>Price comparison</u>: Corn, Soybeans, Wheat and Farm-gate milk price

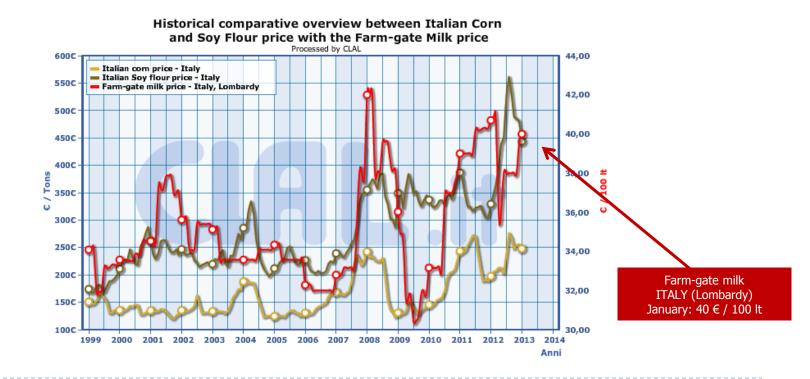


 Price comparison: Corn (Italy), Soy flour (Italy) and Crude Oil (US)

Update: 2013, February 11th

Focus on **Italy** Corn and Soy prices

- <u>National Corn</u> and <u>Soy</u> prices as listed by the Milan Chamber of Commerce, in comparison with the <u>Farm-gate milk price</u>:
 - Italian Corn: 244 ÷ 245 €/ton (-4 € from last month)
 - Italian Soy flour: 443 ÷ 444 €/ton (-6 € from last month)





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