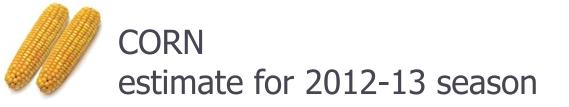
Corn & Soybeans

- Corn (source WASDE)
 - Estimate for the 2012-13 Season
 - Global and US outlook
 - Production, Utilization and Stocks
- Soybeans (source WASDE)
 - Estimate for the 2012-13 Season
 - Global and US outlook
 - Production, Utilization and Stocks
- Corn and Soybeans prices (source CME)
- Price connections (Clal's processing)
- Focus on Italy (source Milan Chamber of Commerce)





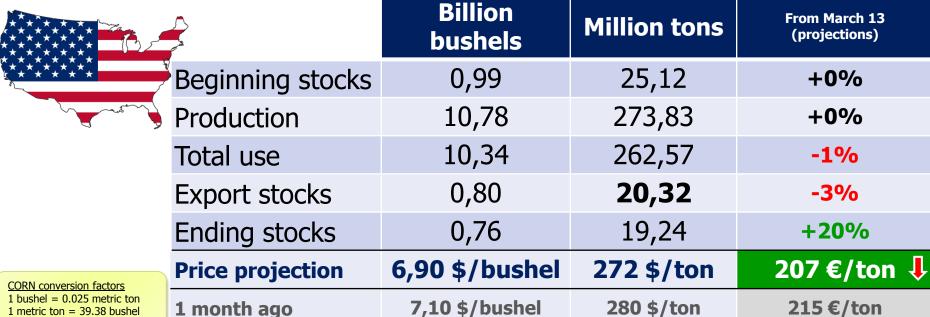
- ▶ **Global corn supplies** for 2012-13 are projected at **855,92 Mio t**, growing in comparison with March forecasts. Corn production is raised 1,5 Mio t for Brazil and 1,4 Mio t for EU-27.
- ▶ **Global corn stocks** are forecasted to increase +7%, due to lower-thanexpected feed use for the United States and China.
- Larger-than-expected corn supplies, lower corn prices, and favorable margins for producing and blending ethanol allow an increase, for the **Unites States**, in **Ethanol production** (+50 Mio bushels = +1,25 Mio t). Corn **Exports** are projected lower (-3%) reflecting the sluggish pace of sales and shipments and additional competition from Brazil and Ukraine.
- **EU-27** corn production is estimated to increase with upward revisions to production in Spain, Hungary and Poland.





CORN – Global and US outlook: estimate for the 2012-13 Season

		Million tons	From March 13 (projections)
	Beginning stocks	131,88	+0,5%
	Production	855,92	+0,2%
	Total use	862,51	-0,6%
	Ending stocks	125,29	+7%



1 metric ton = 39.38 bushel

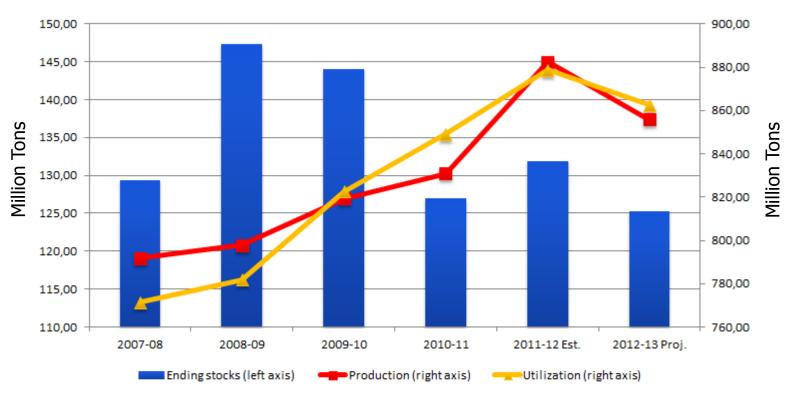




CORN - **Global** outlook: production, utilization and stocks

World – Corn Production, Utilization and Stocks

Processed by CLAL on WASDE data







SOYBEANS estimate for 2012-13 season

- Global soybean production for 2012-13 is projected at 269,63 Mio t, higher than last month forecasts.
- South American soybean production accounts for most of the charge: in Paraguay projected yields resulting from favorable rainfall and mild temperatures are the highest in the past 10 years; Uruguay production is also raised on higher area and yield.
- Estimates confirm the record production for **Brazil** (83,50 Mio t), which will overtake the United States (82,06 Mio t), as main soybean producer.
- Soybean imports are reduced 2 Mio t for China, reflecting lower-thanexpected imports for the first half of the marketing year (October 2012 – March 2013).
- Higher soybean imports are projected for several countries including Egypt, EU-27, Mexico and Vietnam.





SOYBEANS – **Global** and **US** outlook: estimate for the 2012-13 Season

	Million tons	From March 13 (projections)
Beginning stocks	55,13	-0,2%
Production	269,63	+0,6%
Total use	259,75	-0,4%
Ending stocks	62,63	+4%

****		Billion bushels	Million tons	From March 13 (projections)
	Beginning stocks	0,17	4,61	+0%
	Production	3,02	82,06	+0%
	Total use	1,73	47,08	-0,3%
	Export stocks	1,35	36,74	+0,4%
	Ending stocks	0,12	3,39	-0,3%
SOYBEANS conversion factors 1 bushel = 0.027 metric ton 1 metric ton = 36.74 bushel	Price projection	14,30 \$/bushel	525 \$/ton	400 €/ton ↓
	1 month ago	14,30\$/bushel	525 \$/ton	404 €/ton

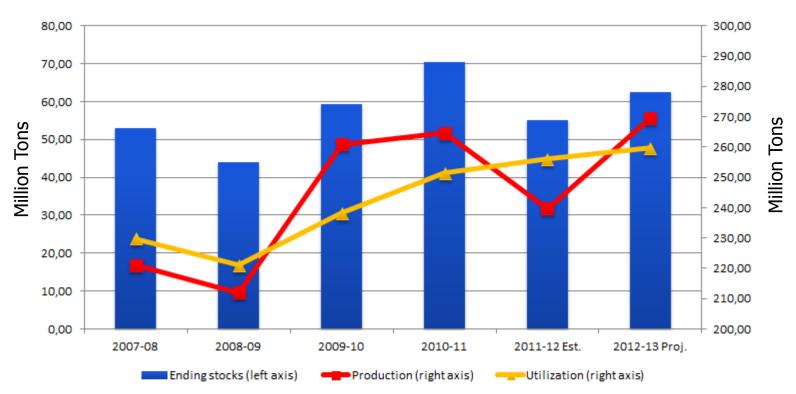




SOYBEANS - **Global** outlook: production, utilization and stocks

World – Soybeans Production, Utilization and Stocks

Processed by CLAL on WASDE data

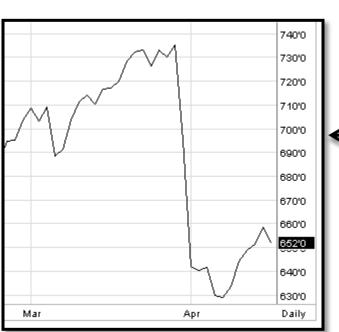




Chicago Mercantile Exchange (CME)

Corn prices

Corn price trend as listed by the <u>CME of</u> <u>Chicago</u>:





After the fall recorded in late March and subsequent bounce, prices continue to decline at a slow but steady pace, in line with the trend started in August 2012.



Update: 2013, April 15th

Chicago Mercantile Exchange (CME)

Soybeans prices

Soybean price trend as listed by the <u>CME</u> of <u>Chicago</u>:





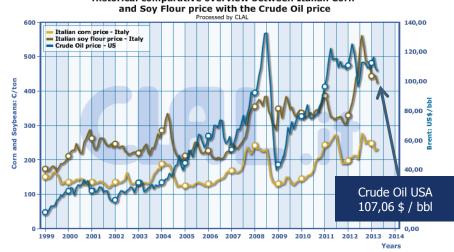
Update: 2013, April 15th

Agricultural and Energy Inputs Correlations

US – <u>Price comparison</u>: Corn, Soybeans, Wheat and Farm-gate milk price

Price comparison: Corn (Italy), Soy flour (Italy) and Crude Oil (US)







Update: 2013, April 12th

Focus on **Italy**Corn and Soy prices



<u>National Corn</u> and <u>Soy</u> prices as listed by the Milan Chamber of Commerce, in comparison with the <u>Farm-gate milk price</u>:

Italian Corn:
231 ÷ 232 €/ton (+6 € from last month)

Italian Soy flour: 453 ÷ 454 €/ton (-35 € from last month)

Historical comparative overview between Italian Corn and Soy Flour price with the Farm-gate Milk price





Last quotation: 2013, April 9th